



# Contract Spending by the Department of State and the U.S. Agency for International Development

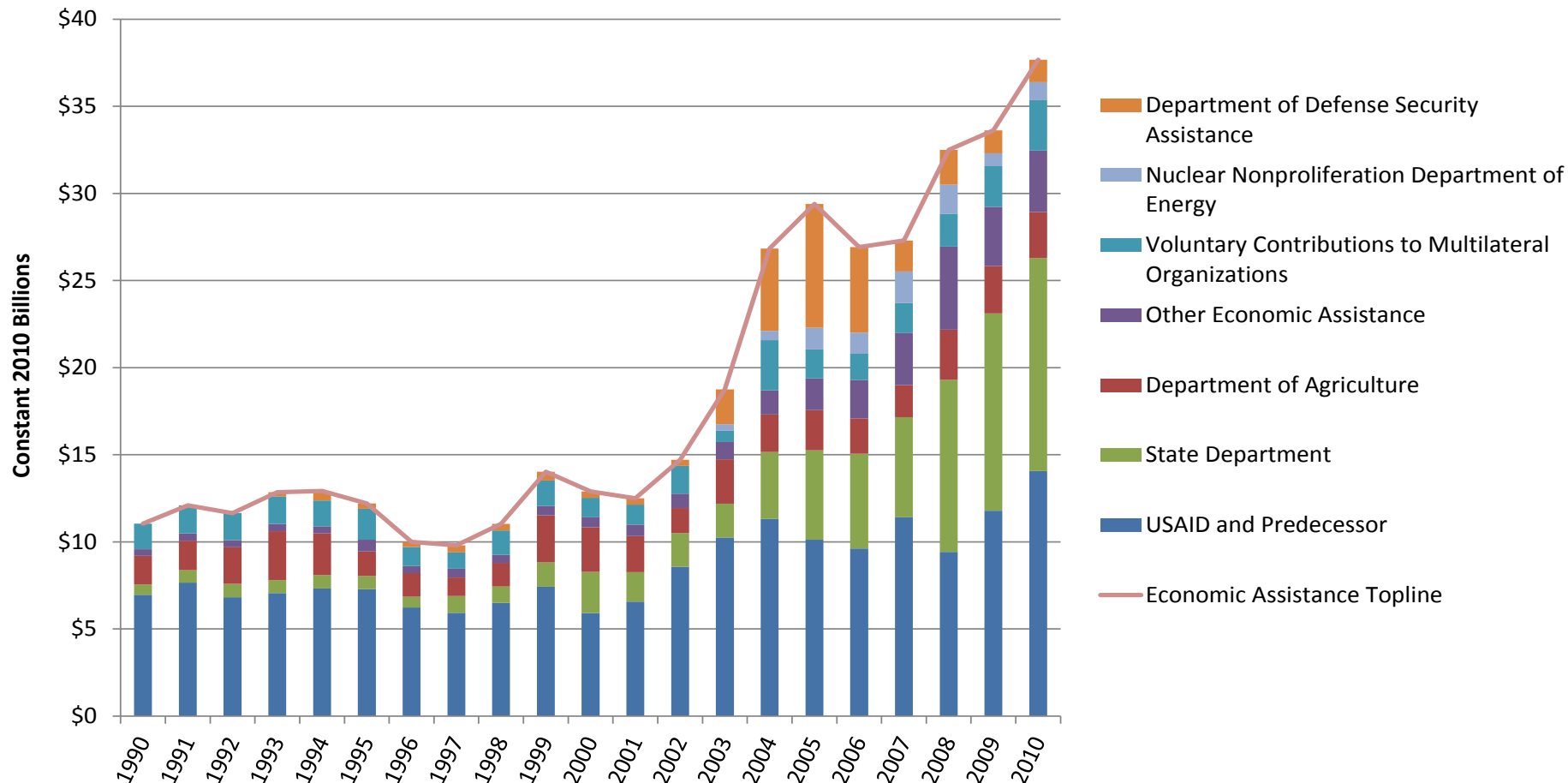
July 26, 2012

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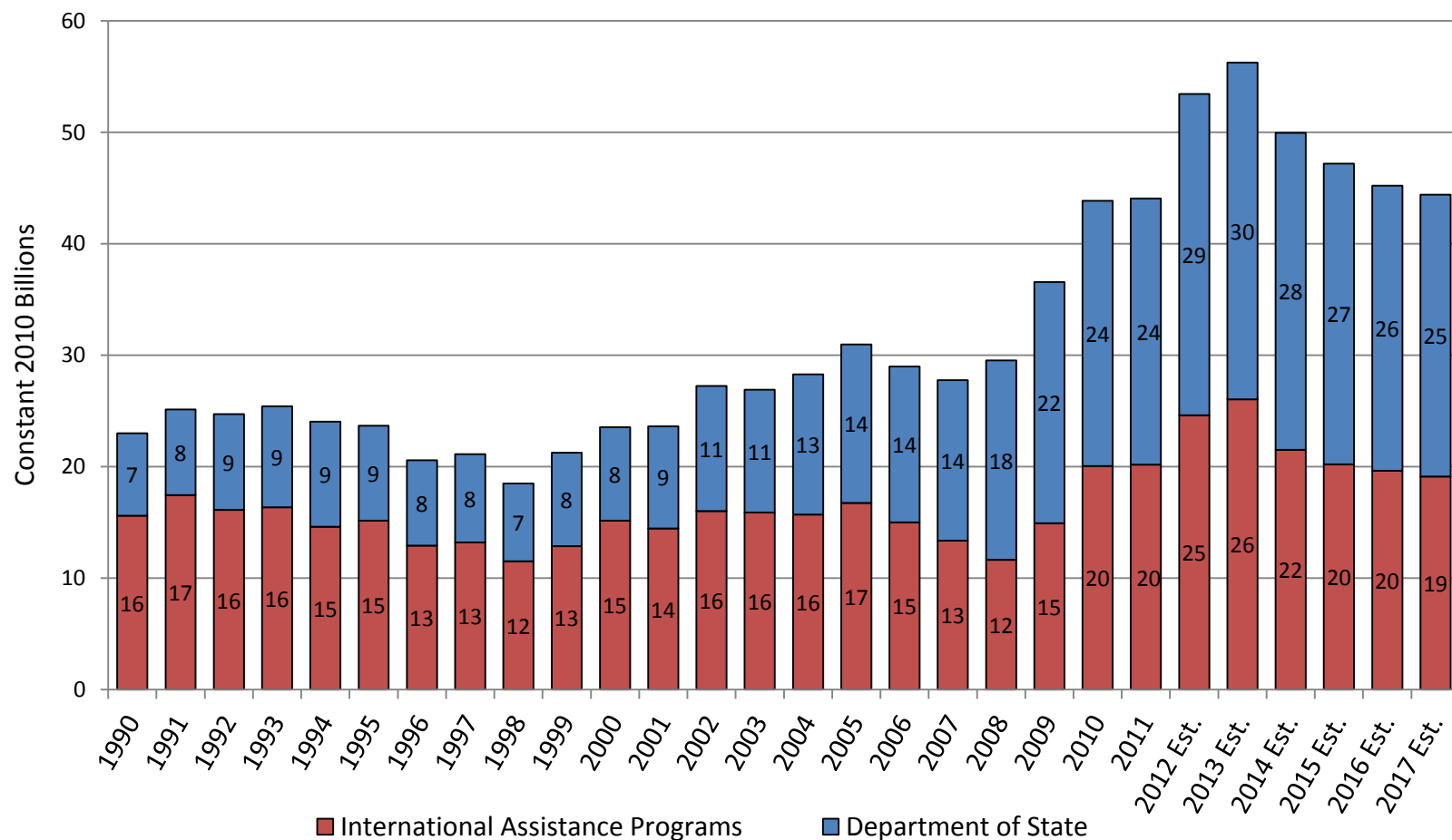
## US Economic Assistance Spending by Function, 1990-2010



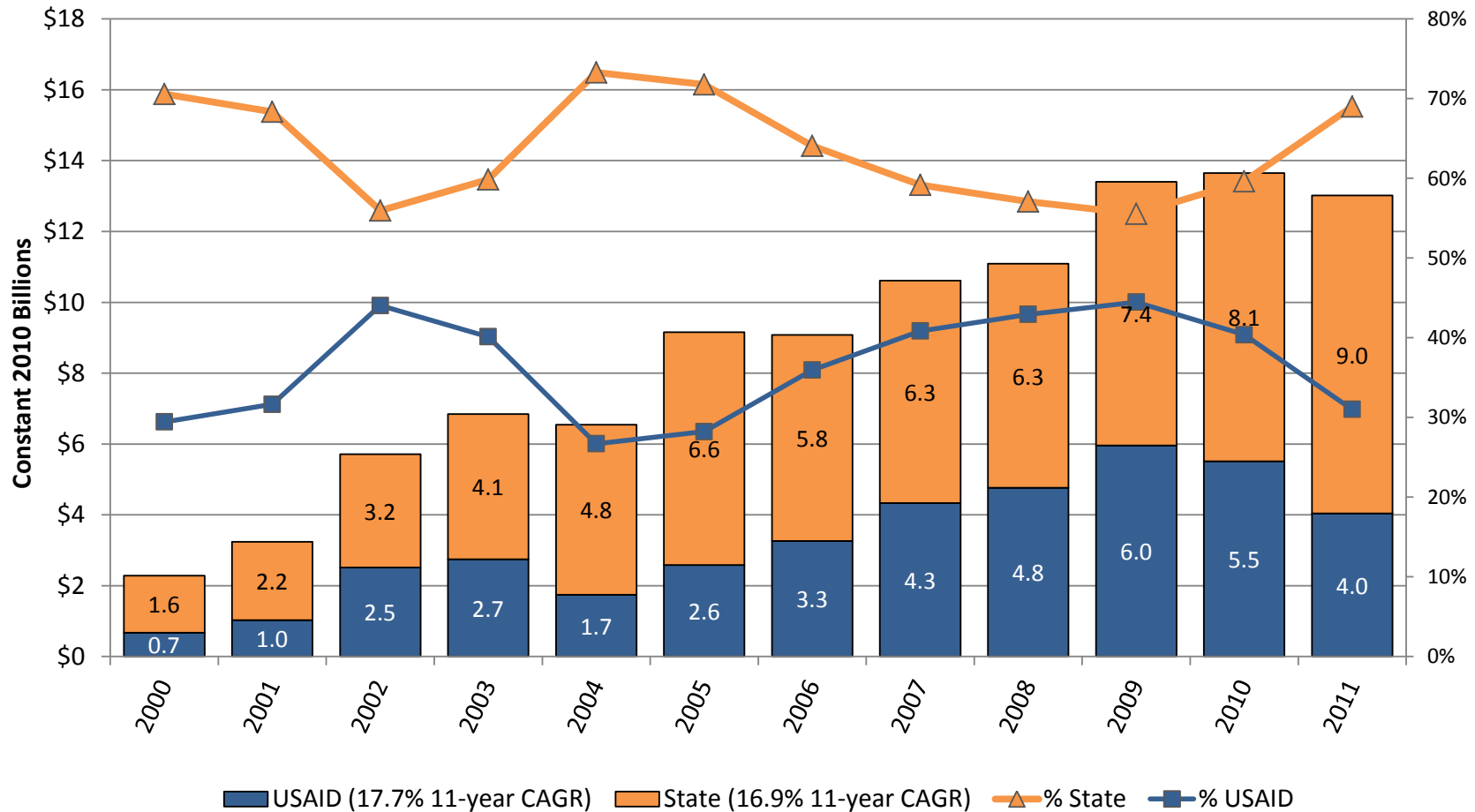
Source: USAID Greenbook

Note: Due to the large size of Defense Nuclear Nonproliferation and Department of Defense Security Assistance they are broken-out of the category Other Economic Assistance; Economic assistance excludes military assistance.

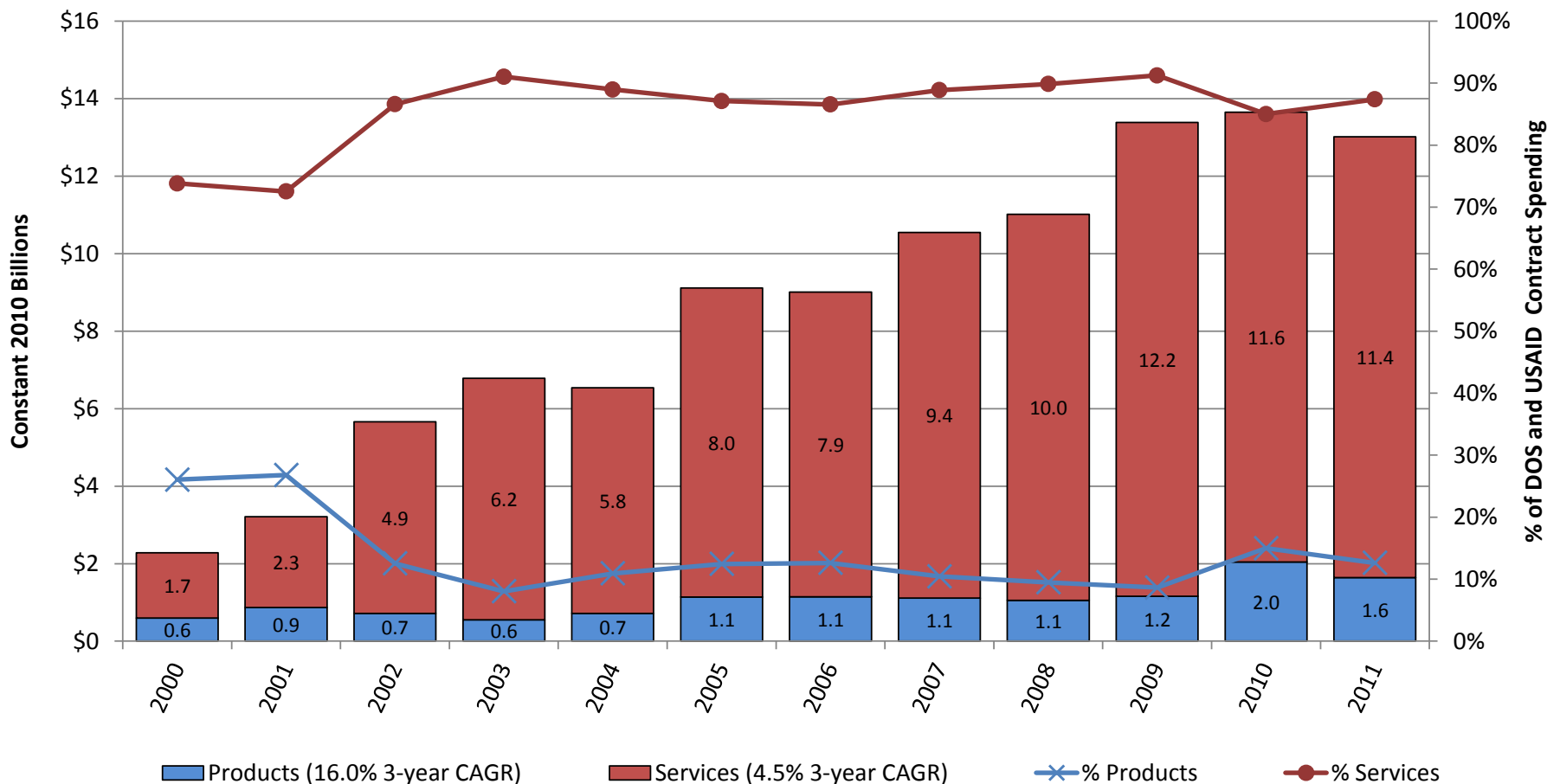
## Outlays by Agency, 1990-2017(est.)



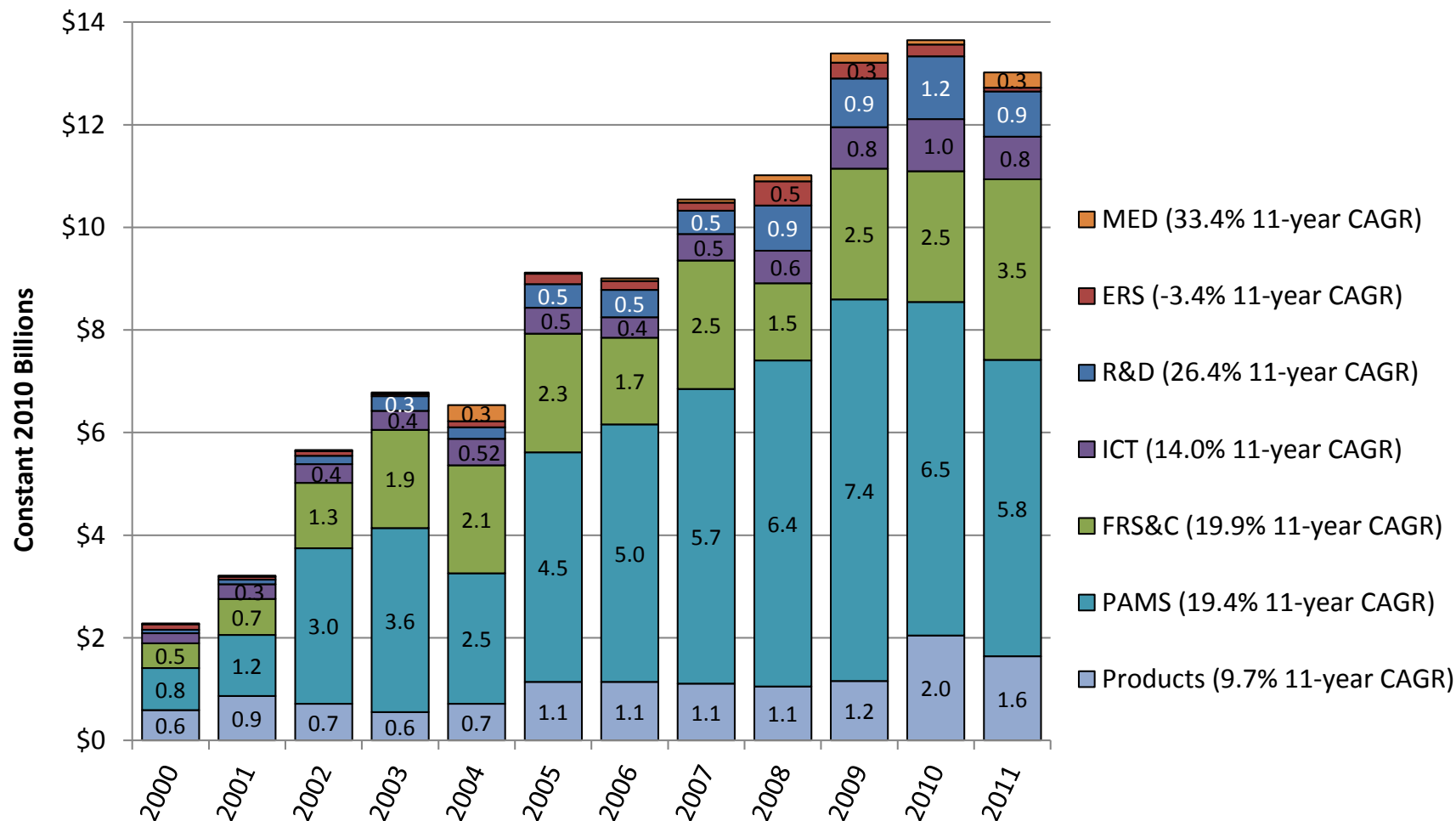
## Top Line DoS and USAID Contract Spending



## DoS and USAID Contract Spending for Products and Services



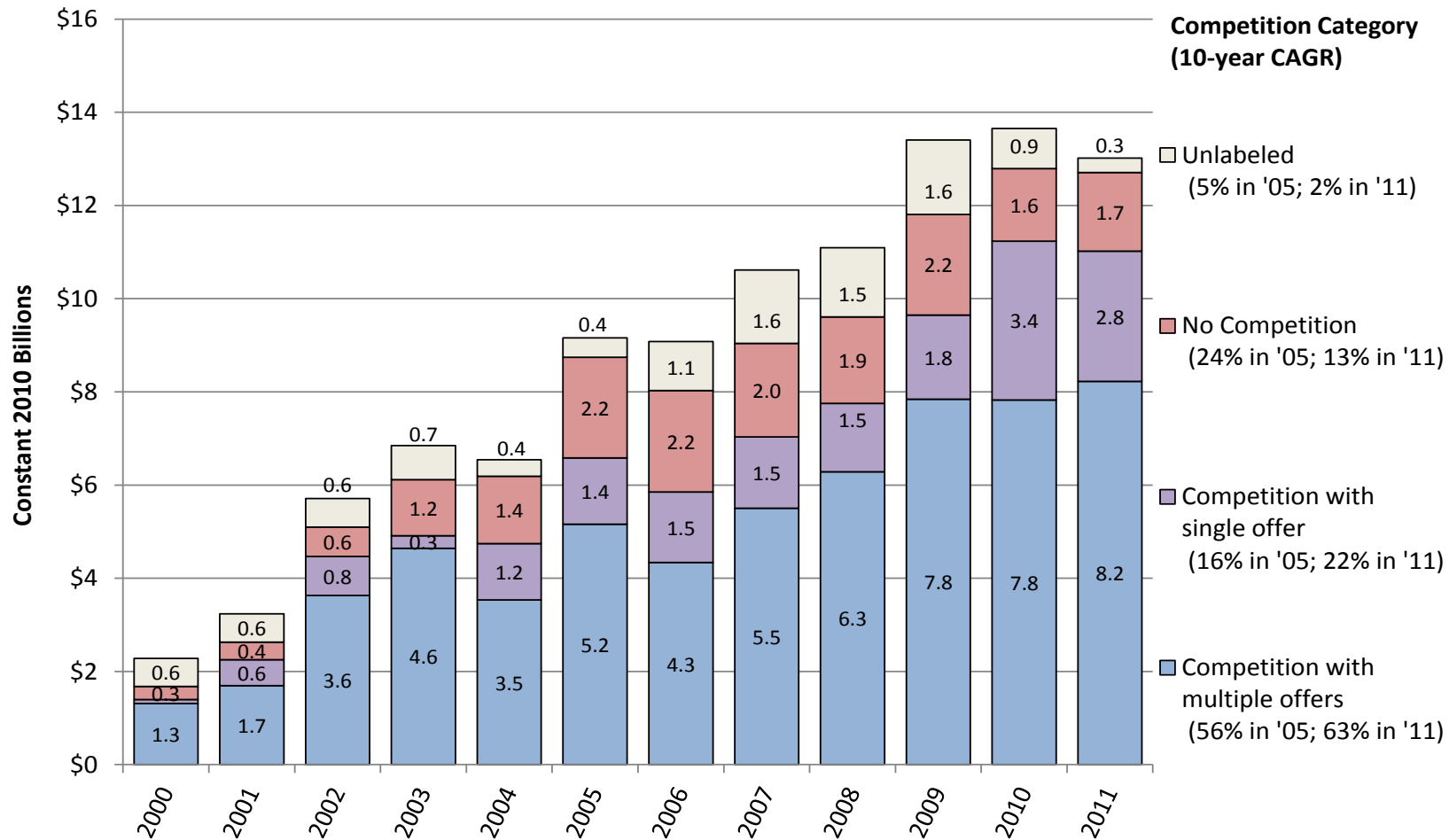
## DoS and USAID Contract Spending by Service



Note: Unlabeled data, totaling less than \$300 million a year, are excluded from this figure

Source: Federal Procurement Data System, CSIS analysis

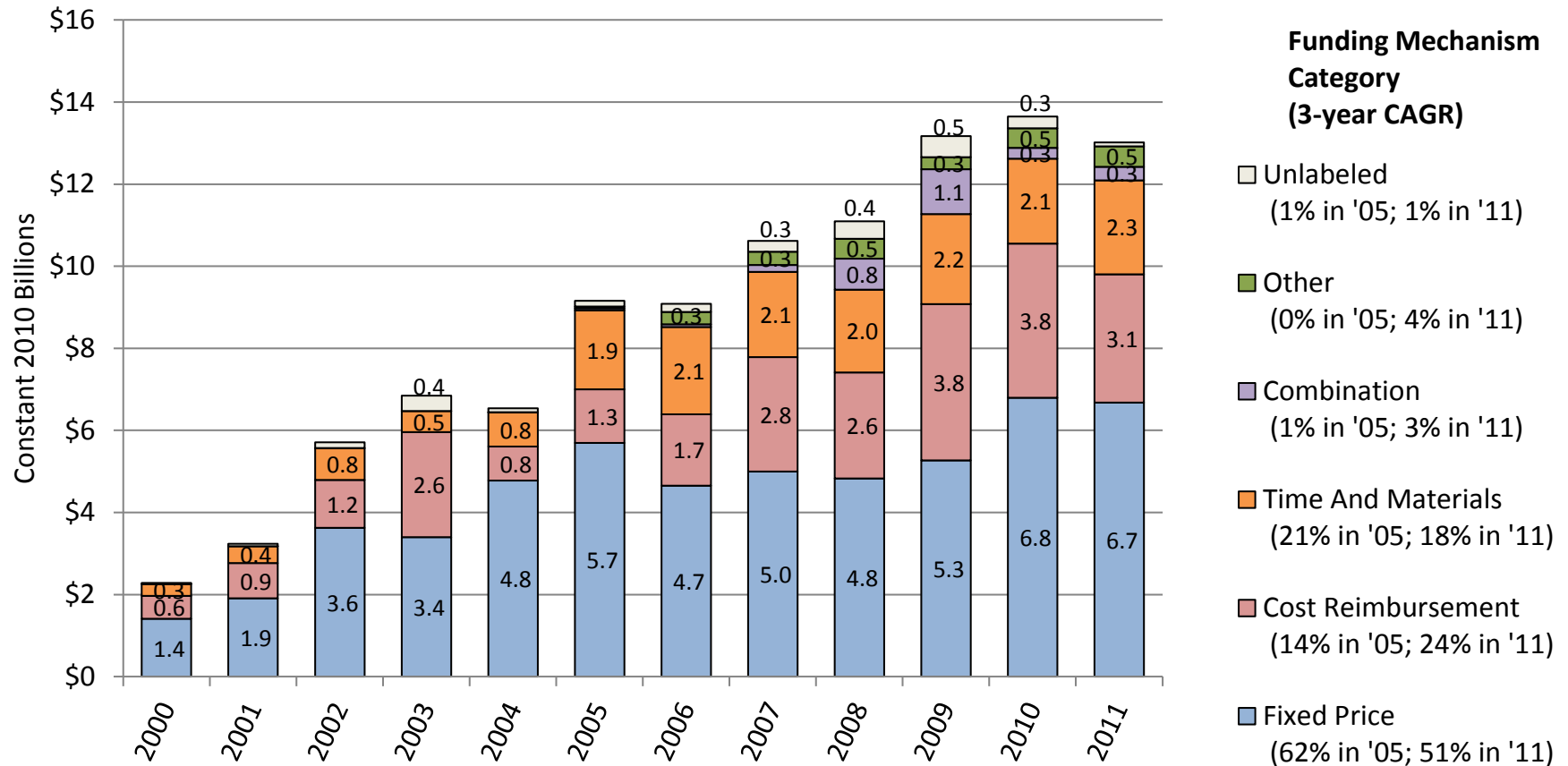
## DoS and USAID Contract Spending by Competition



Note: Unlabeled data, totaling less than \$100 million a year, are excluded from this figure

Source: Federal Procurement Data System, CSIS analysis

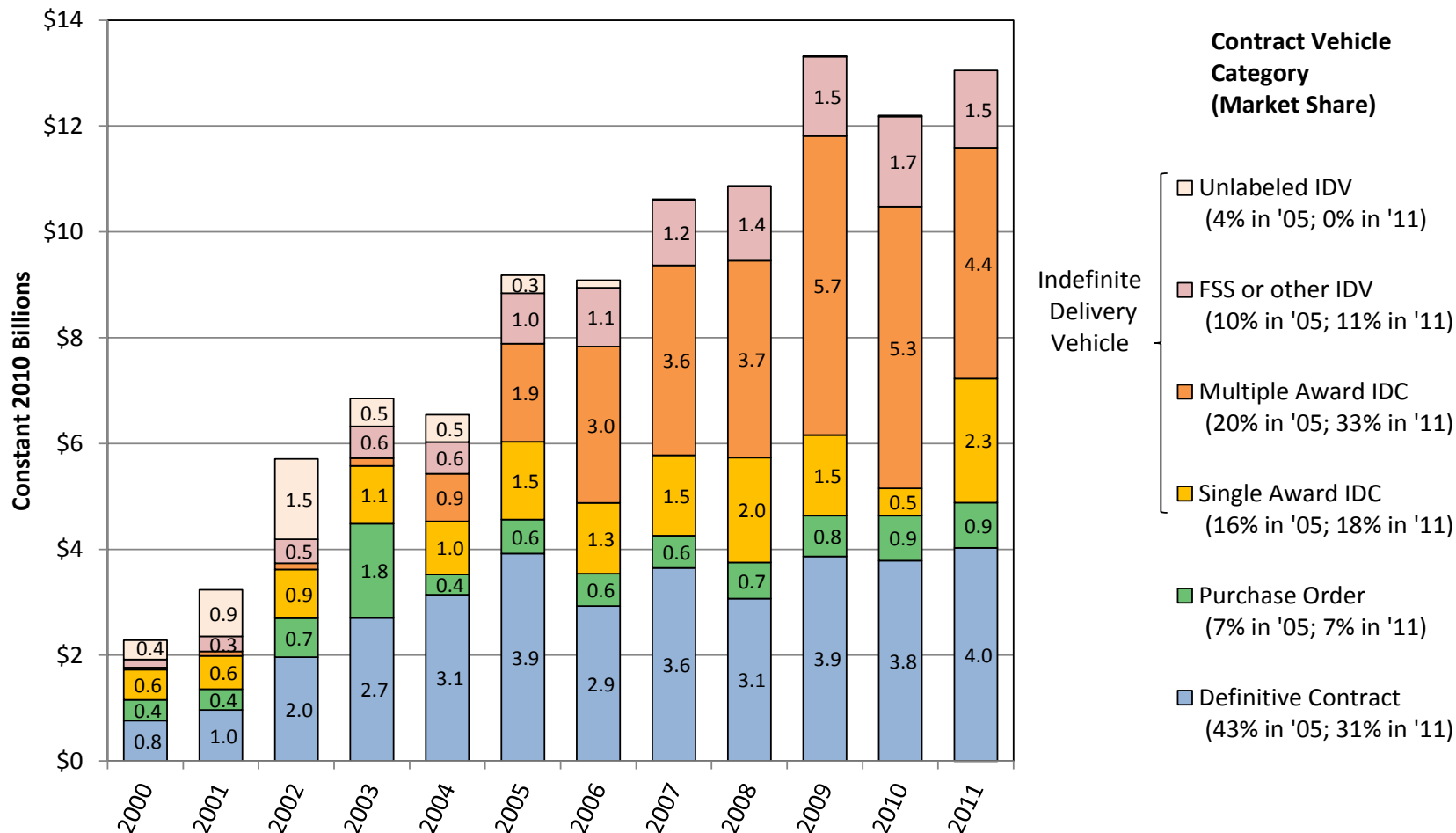
## DoS and USAID Contract Spending by Funding Mechanism



Note: Unlabeled data, totaling \$200 million a year or less, are excluded from this figure

Source: Federal Procurement Data System, CSIS analysis

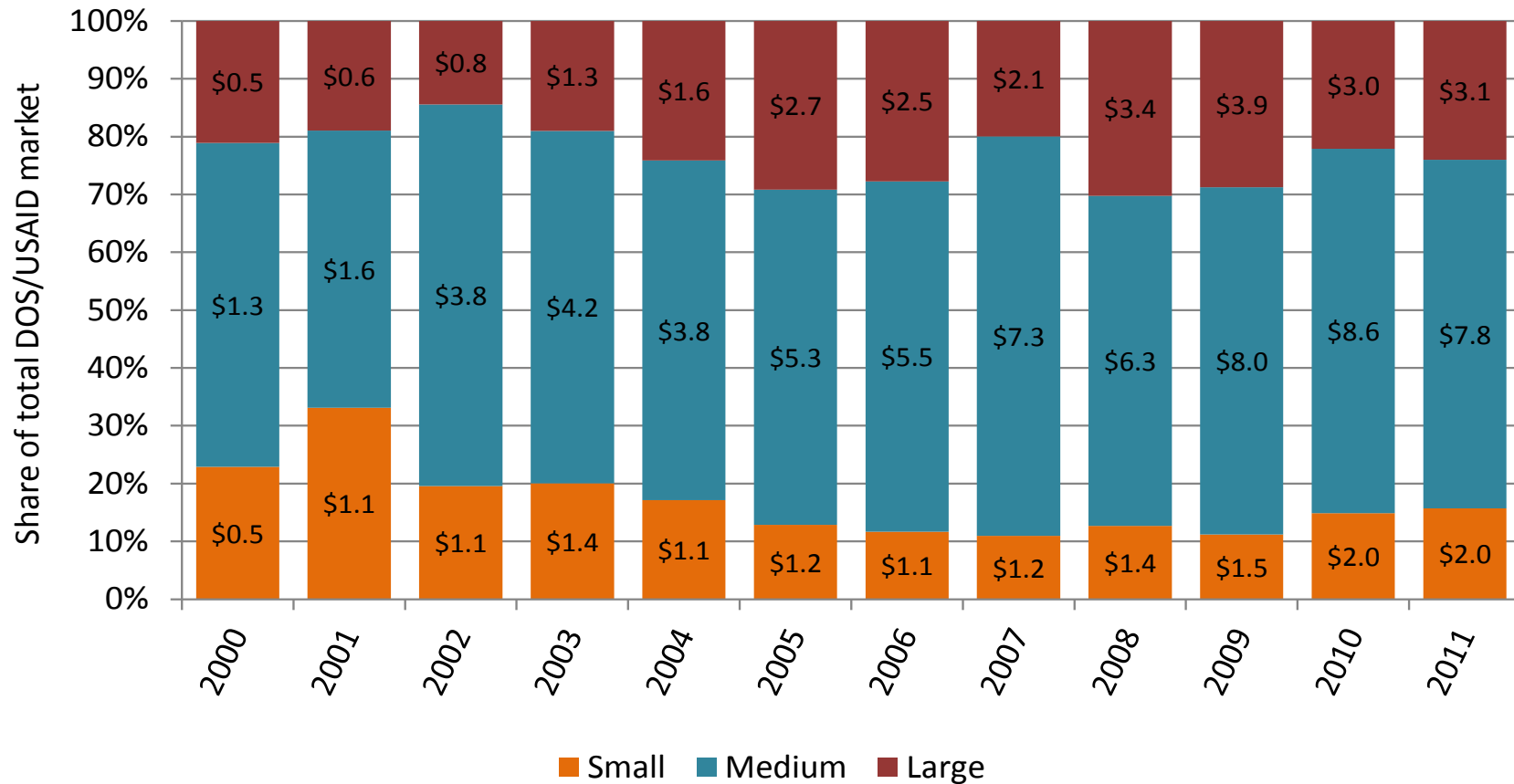
## DoS and USAID Contract Spending by Contract Vehicle



Note: Unlabeled data, totaling \$200 million a year or less, are excluded from this figure

Source: Federal Procurement Data System, CSIS analysis

## Share of Small, Medium, and Large Firms of the DoS and USAID Market



## Top 20 DoS and USAID Contractors, 2006 and 2011

2006 Contractors			2011 Contractors	
Rank	Top 20 Contractors in 2006	Obligations in 2010 Millions	Top 20 Contractors in 2011	Obligations in 2010 Millions
1	DynCorp International	1,290	DynCorp International	930
2	Blackwater Worldwide	530	BL Harbert International	720
3	Chemonics International	320	Chemonics International	680
4	Tetra Tech	280	Lockheed Martin	440
5	Battelle	260	Triple Canopy	410
<b>Subtotal for Top 5</b>	-	2,670	-	3,180
6	PAE	220	Development Alternatives Group	290
7	Development Alternatives Group	180	<i>Caddell Construction</i>	240
8	Berger Group	140	<i>John Snow</i>	220
9	Triple Canopy	120	Berger Group	200
10	Grunley-Walsh Joint Venture*	120	Tetra Tech	190
11	RTI	110	<i>Lakeshore</i>	180
12	PFSCM*	110	The Walsh Group	170
13	FHI 360	100	<i>Siemens</i>	170
14	American International Contractors	90	<i>Pernix-Ledcor-Serka Joint Venture*</i>	170
15	Coffey International	90	SAIC	170
16	BL Harbert International	90	PFSCM*	150
17	Lockheed Martin	80	<i>ABT Associates</i>	150
18	ManTech International	70	<i>G4S</i>	150
19	International Resources Group	70	<i>United Technologies</i>	150
20	Stanley	70	SOC	140
<b>Total for Top 20</b>	-	4,310	-	5,930
<b>Total for all industry</b>	-	9,080	-	13,020

\* Joint Venture

Note: Figures may not sum due to rounding; companies in *italics* in 2011 were not on the Top 20 list in 2006

Source: Federal Procurement Data System, CSIS analysis

## Top 20 DoS Contractors, 2006 and 2011

	2011 Contractors	2011
Rank	Top 20 Contractors in 2011	Obligations in 2011 Millions
1	Dyncorp International	937
2	BL Harbert International	719
3	Lockheed Martin	440
4	Triple Canopy	411
5	Caddell Construction Co	236
Subtotal for Top 5		2,742
6	Lakeshore Engineering Services	183
7	Walsh Group	174
8	Siemens	173
9	Pernix - Ledcor - Serka Joint Venture*	170
10	SAIC	169
Subtotal for Top 10		3,612
Total for State		8,981

\* Joint Venture

Note: Figures may not sum due to rounding; companies in italics in 2011 were not on the Top 20 list in 2006

Source: Federal Procurement Data System, CSIS analysis

## Top 20 USAID Contractors, 2006 and 2011

	2011 Contractors	2011
Rank	Top 20 Contractors in 2011	Obligations in 2011 Millions
1	Chemonics International	680
2	Partnership for Supply Chain Management*	410
3	Development Alternatives	291
4	John Snow Incorporated	222
5	Tetra Tech	202
Subtotal for Top 5		1,803
6	Berger Group	202
7	ABT Associates	183
8	Coffey International	110
9	L3 Communications	99
10	Human Service Group	83
Subtotal for Top 10		2,479
Total for USAID		4,369