

# Cost Declines—Fueling the Shale Explosion

CSIS

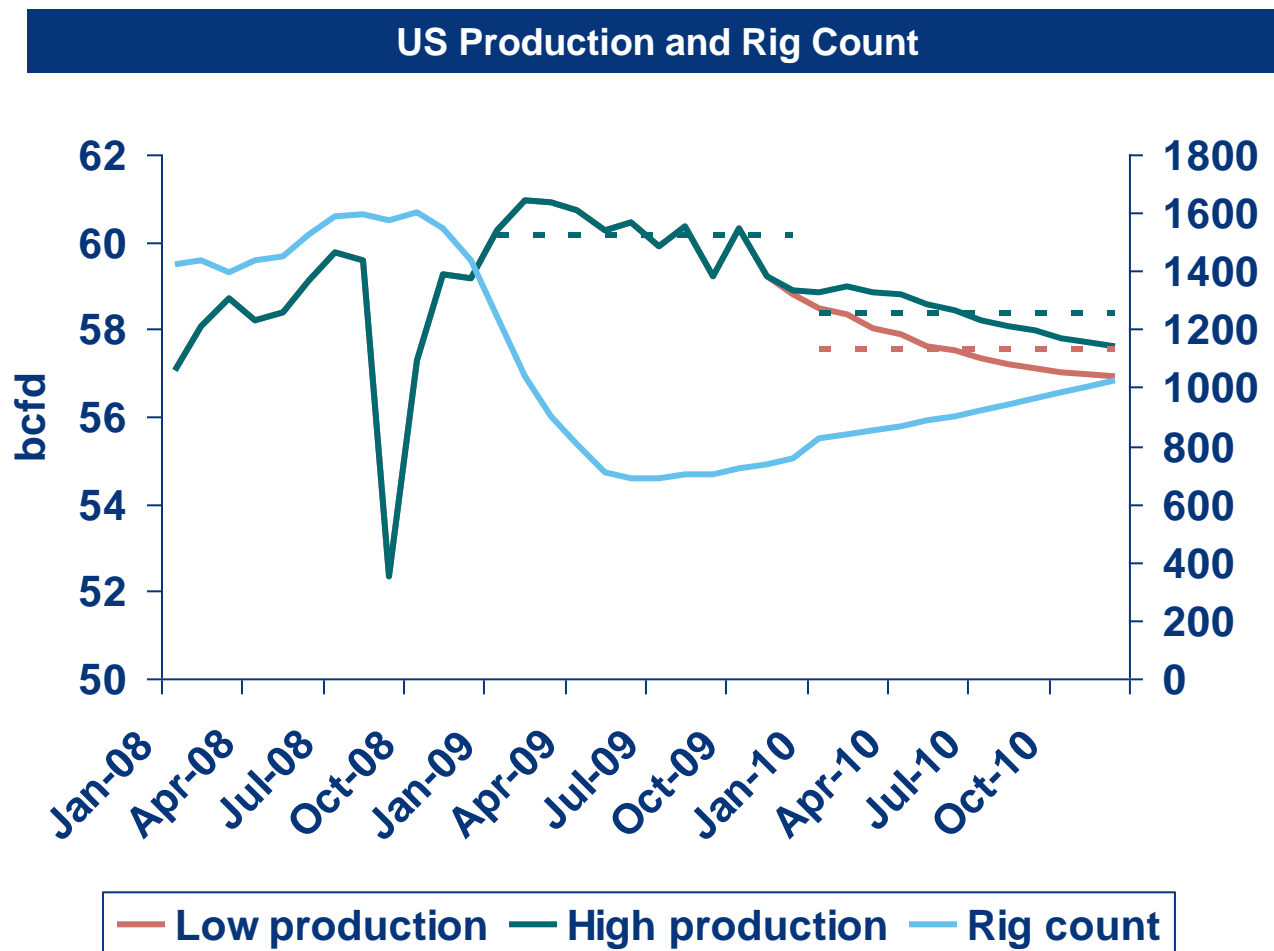
Washington, DC

March 9, 2010



## Domestic supply declines have been muted relative to the rig count

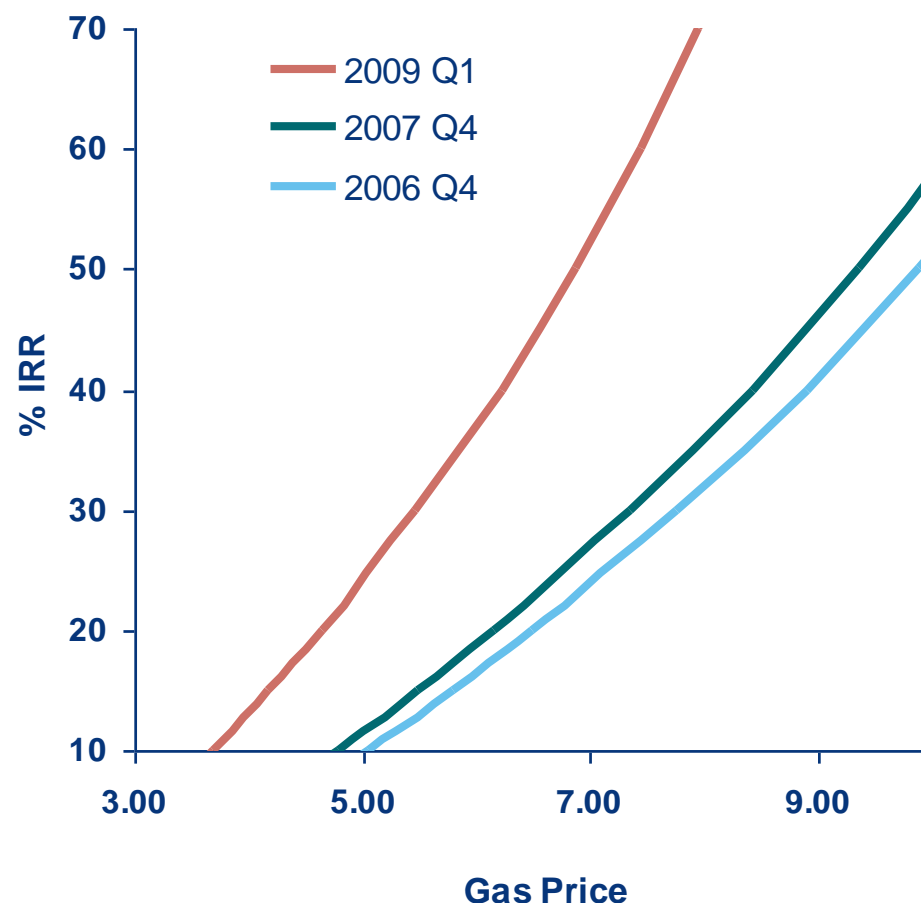
- › Super productive new plays support supply
- › Producers high-grade prospects across the board
- › Rig count now recovering—even with NYMEX at \$6.00/mmbtu
- › Producers are hedging into a 2010 strip, as prices are sufficient to secure attractive margins



## Improvement in Shale Development Economics

- › No two shale gas plays are identical
- › Dominant acreage holders drill several thousand wells over the life of the play
  - Continuous technological feedback
- › Southwestern Energy a great example for cost reduction
  - Experimented with and adopted longer laterals
  - IP rates increased by two and half times over the course of two years
  - Reduced drilling time from 30 days to 14 days by using pad drilling.
- › Further room for reduction in emerging shales from pad drilling

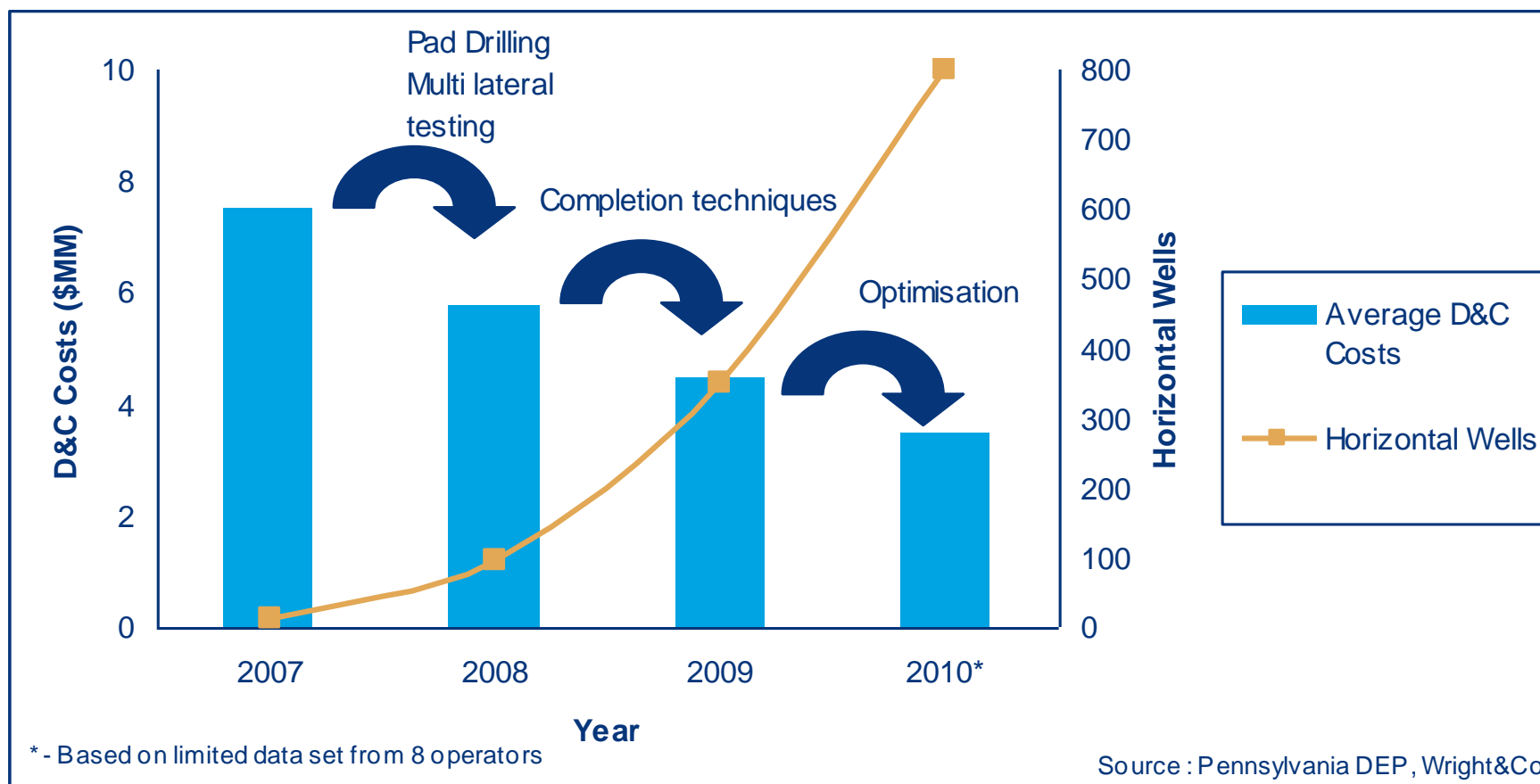
### Improving Economics for Southwestern Energy



## Horizontal pad drilling enables operators to minimize down-time between wells using skid-mounted rigs



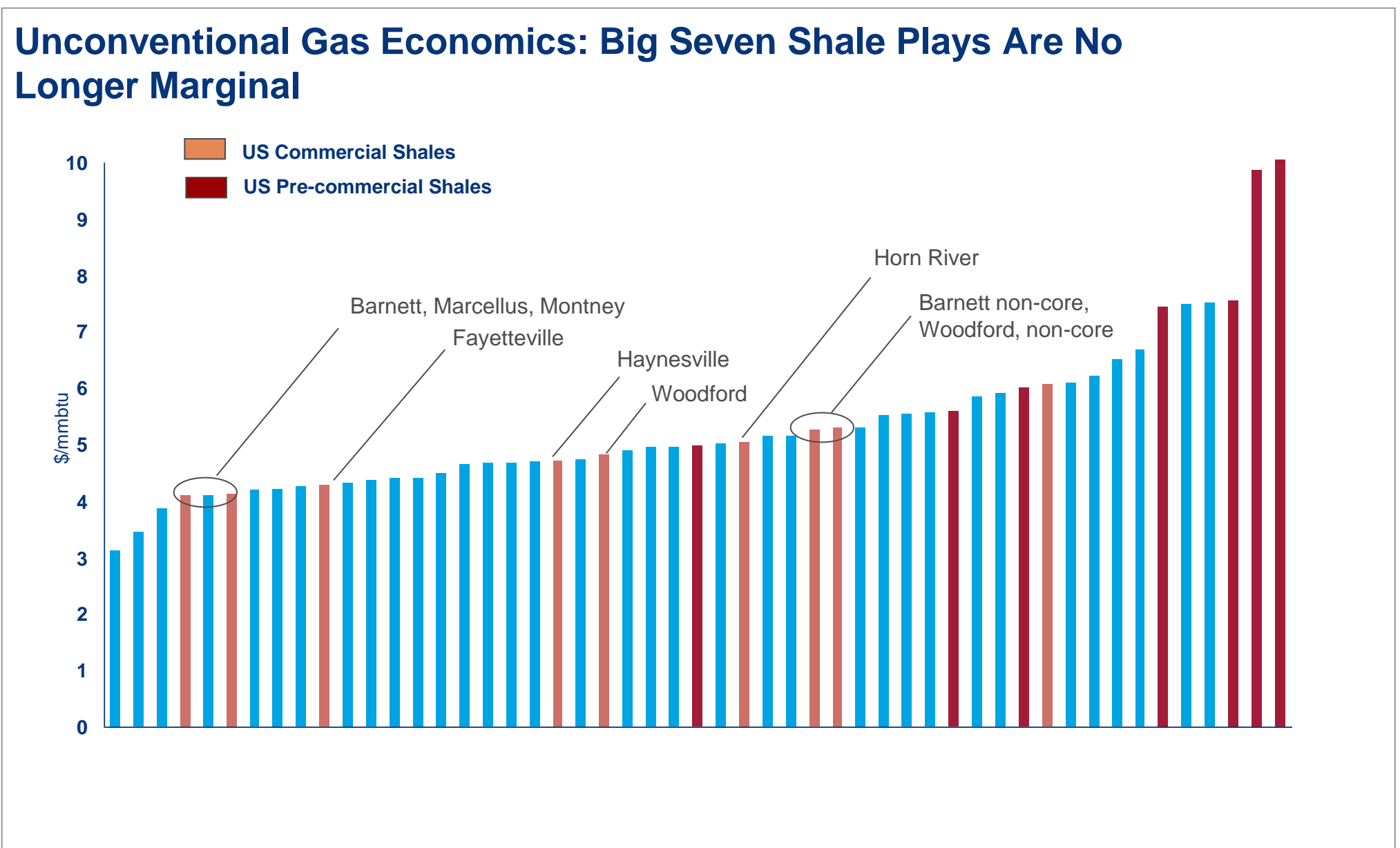
## Cost efficiency trend in the Marcellus Shale



## Unconventional Gas Economics: Big Seven Shale Plays Are No Longer Marginal

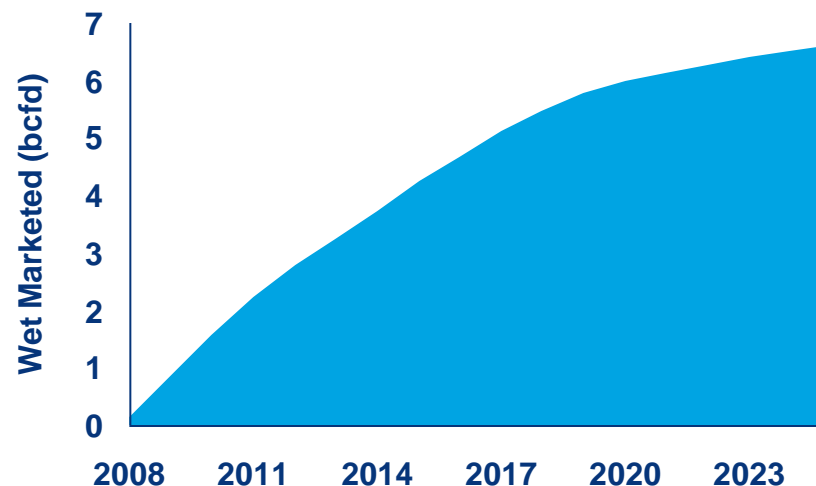
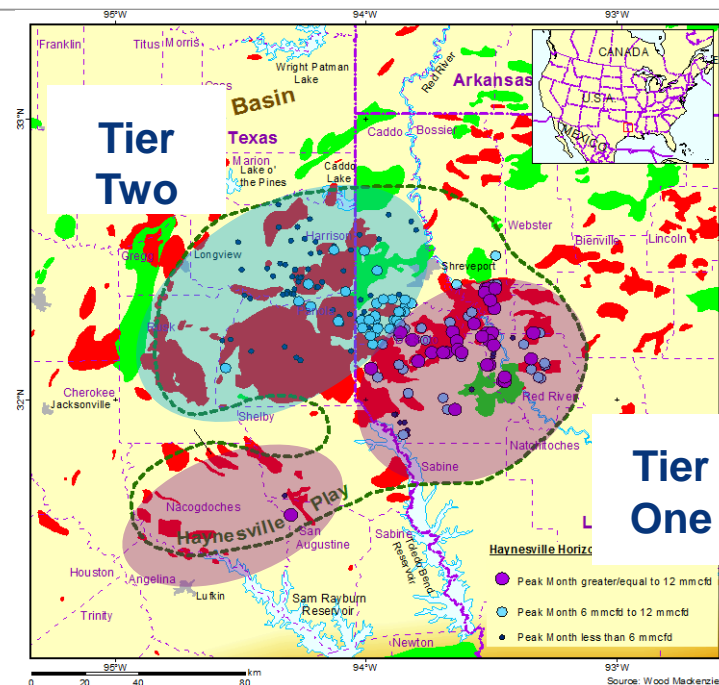
The chart displays the cost of production for various US shale gas plays. The y-axis represents the cost in \$/mmbtu, ranging from 0 to 10. The x-axis lists the shale plays. The legend indicates that light blue bars represent US Commercial Shales and dark red bars represent US Pre-commercial Shales. The chart shows that the cost of production for US Commercial Shales is generally lower than for US Pre-commercial Shales, with the latter being significantly higher for the Big Seven Shale Plays.

Shale Play	US Commercial Shales (\$/mmbtu)	US Pre-commercial Shales (\$/mmbtu)
Barnett, Marcellus, Montney	4.1	4.1
Fayetteville	4.3	4.3
Haynesville	4.7	4.7
Woodford	5.0	5.0
Horn River	5.3	5.3
Barnett non-core, Woodford, non-core	5.5	5.5
Other US Commercial Shales	3.2, 3.5, 3.9, 4.2, 4.3, 4.4, 4.5, 4.6, 4.7, 4.8, 4.9, 5.0, 5.1, 5.2, 5.3, 5.4, 5.5, 5.6, 5.7, 5.8, 5.9, 6.0, 6.1, 6.2, 6.3, 6.4, 6.5, 6.6, 6.7, 6.8, 6.9, 7.0, 7.1, 7.2, 7.3, 7.4, 7.5, 7.6, 7.7, 7.8, 7.9, 8.0, 8.1, 8.2, 8.3, 8.4, 8.5, 8.6, 8.7, 8.8, 8.9, 9.0, 9.1, 9.2, 9.3, 9.4, 9.5, 9.6, 9.7, 9.8, 9.9, 10.0	



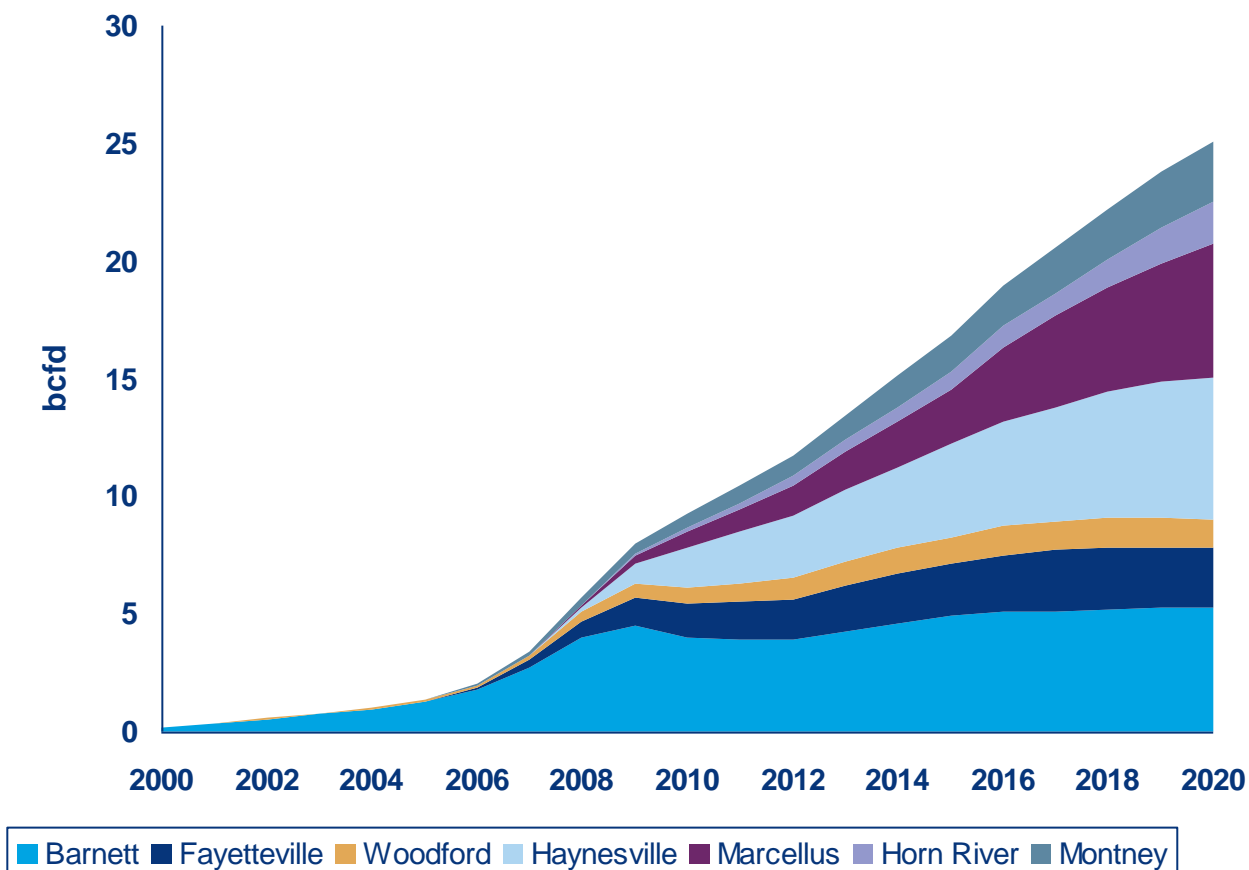
# Haynesville Shale

- › Average well performance is strongest in Northwest Louisiana
- › Cost reduction from decrease in drilling times
  - Improved bit design
  - Enhanced downhole equipment service life
- › Further cost reduction expected from pad drilling
- › Upside
  - Further improvement in well performance. Average EUR of 6.5 bcf considered
  - Better wells in Tier II area
- › Downside
  - Early fracture closure due to proppant embedment



## Shale gas production set to grow steeply now...

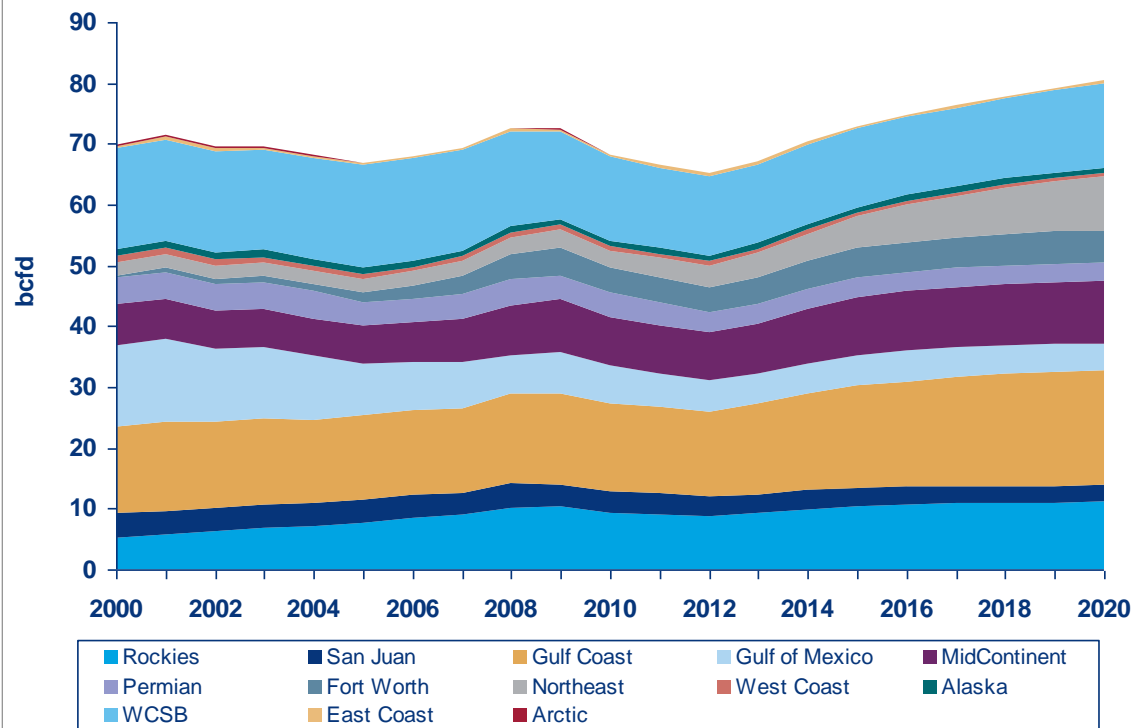
- › Haynesville already a significant supply source
- › Marcellus production temporarily constrained by infrastructure and regulatory environment
- › Horn River costs improving, producers already moving to multi-well pads



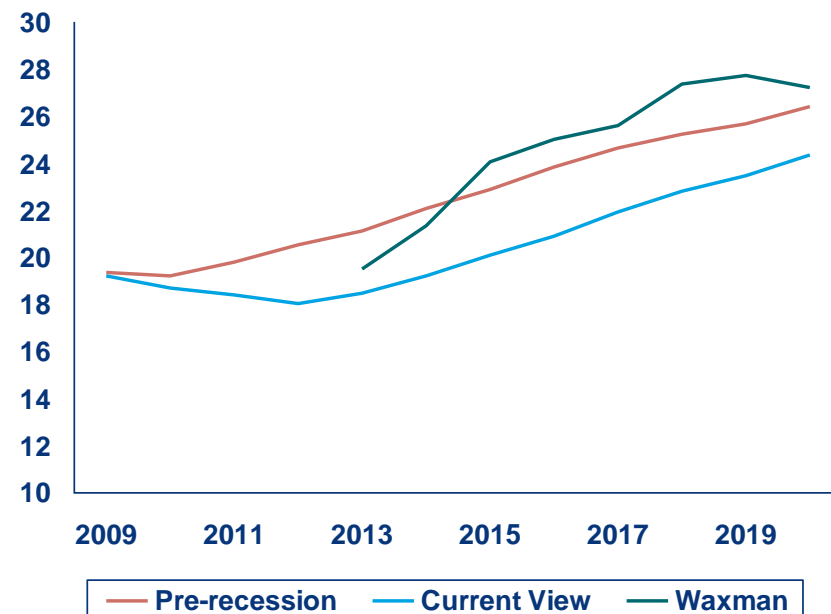


...with strong growth in North American supply, eventually

### US and Canadian Production



### US Gas Demand from the Power Sector



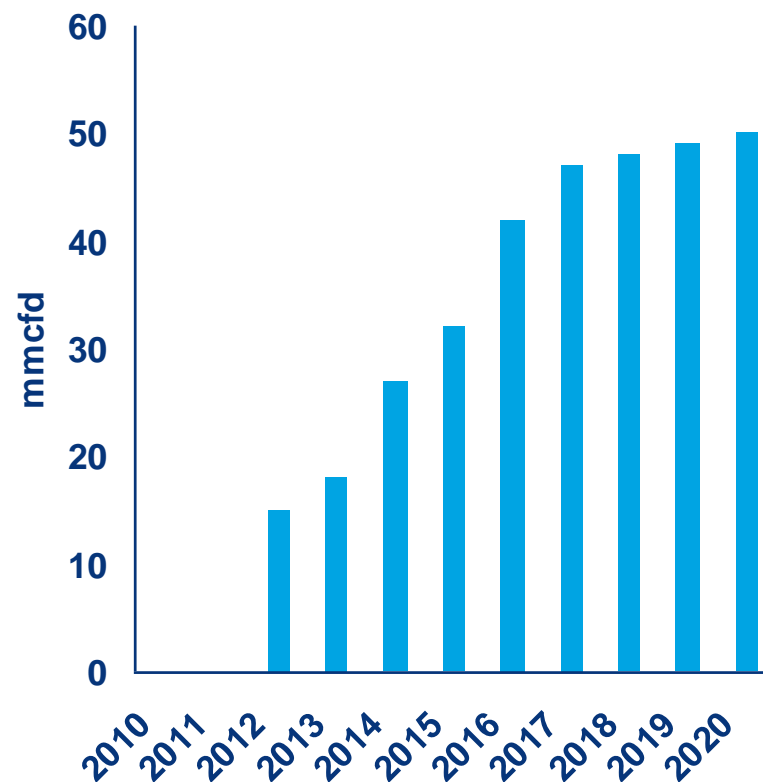
Source: Wood Mackenzie NAGS and Upstream Service

## Vertical drilling and conventional supplies, plus higher cost unconventional contribute to the rebound

### Annual New Drill Volumes—Barnett Southwest

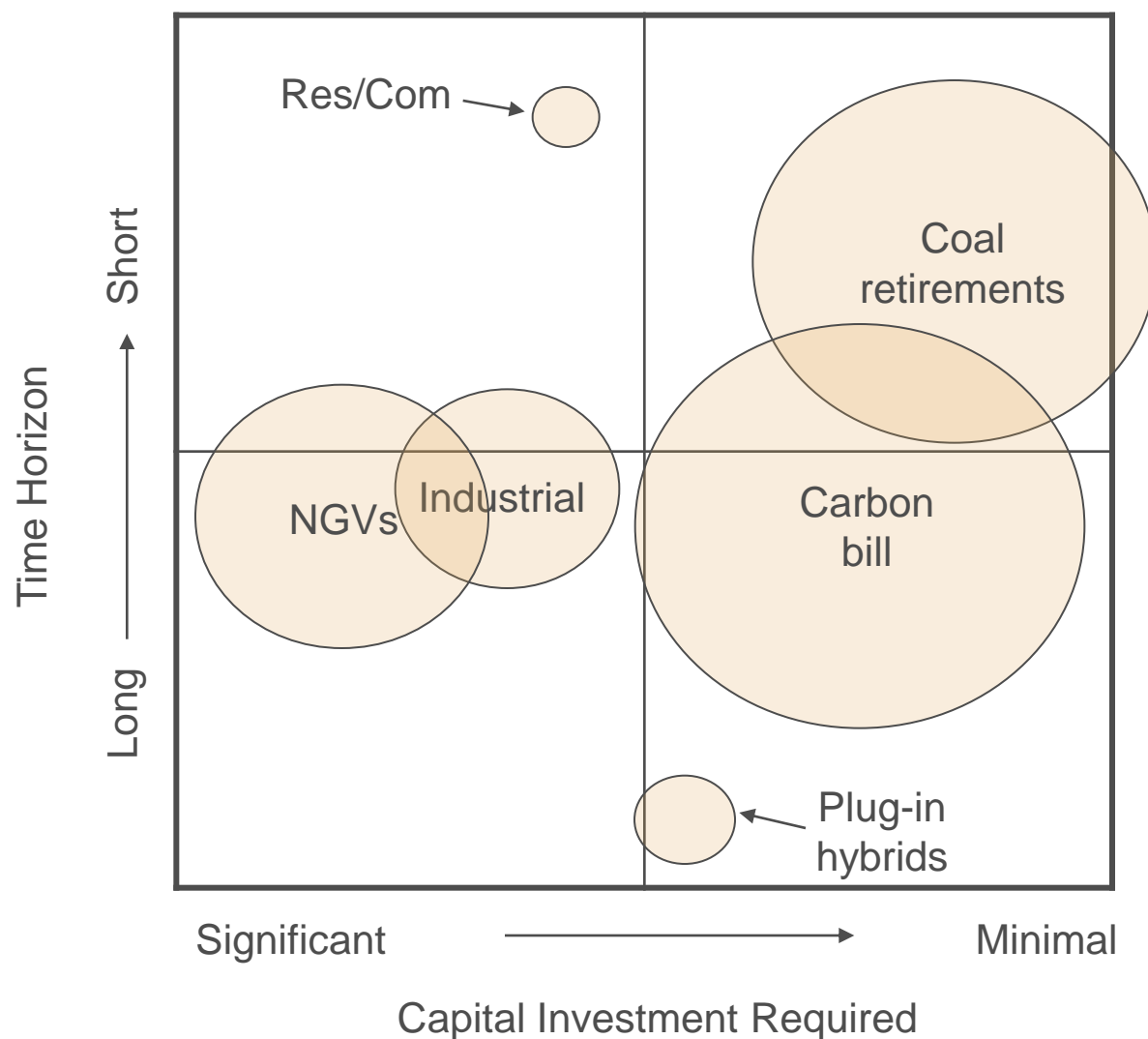
#### Key Marginal Supply Sources

		10 breakeven	15 breakeven	10 new drill	10 producing
Gulf Coast	FTW Barnett SW SHG	4.7	6.6	22.5	733.5
Gulf Coast	ALT Bossier TGS	4.8	6.6	-	39.0
Gulf Coast	GFC Austin Chalk TGS	4.8	6.7	1.2	125.8
Mid-Continent	AKM Woodford SHG Non-core	4.9	6.7	-	65.0
Rockies	PIC Mesaverde TGS	5.3	7.4	-	1,107.0
Gulf Coast	ALT Travis Peak TGS	5.7	7.9	-	622.0



## What does shale success mean for long-term gas market size?

Circle size  
reflects demand  
potential



### Wood Mackenzie

Kintore House  
74-77 Queen Street  
Edinburgh EH2 4NS

### Global Contact Details

Europe	+44 (0)131 243 4400
Americas	+1 713 470 1600
Asia Pacific	+65 6518 0800
Email	<a href="mailto:energy@woodmac.com">energy@woodmac.com</a>

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