

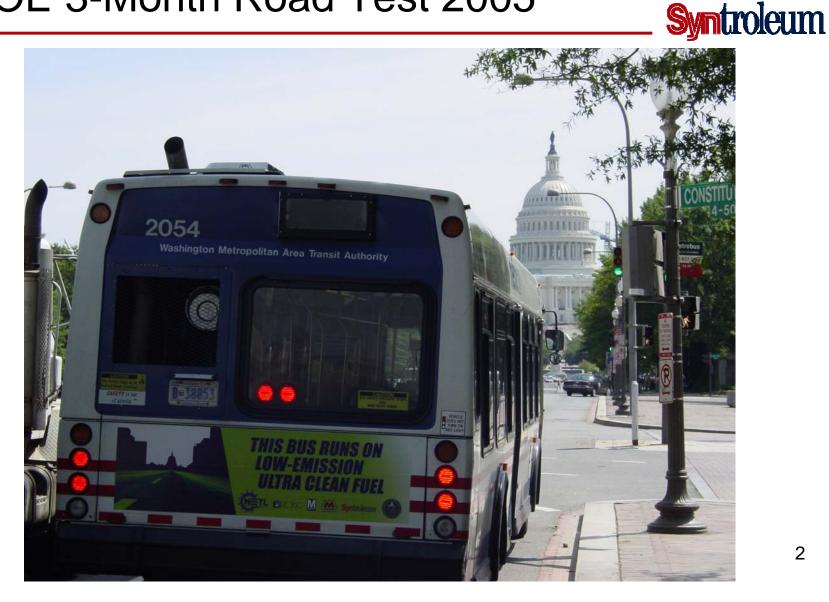


#### Syntroleum FT Process and Fuels What It Took to Get Here...Where We're Headed Next

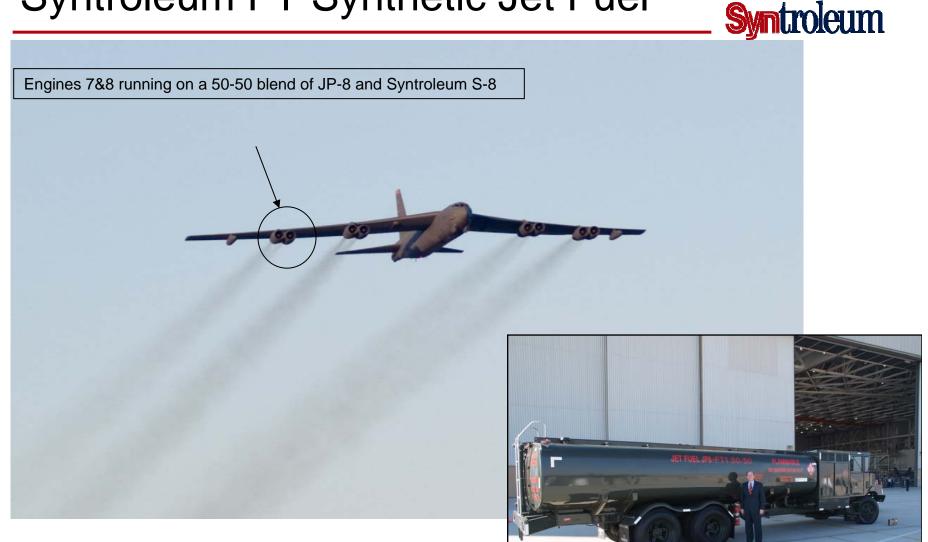
Kenneth R. Roberts SVP Business Development

Center for Strategic and International Studies Washington, DC December 12, 2006

### Syntroleum Fuels in Washington DC DOE 3-Month Road Test 2005

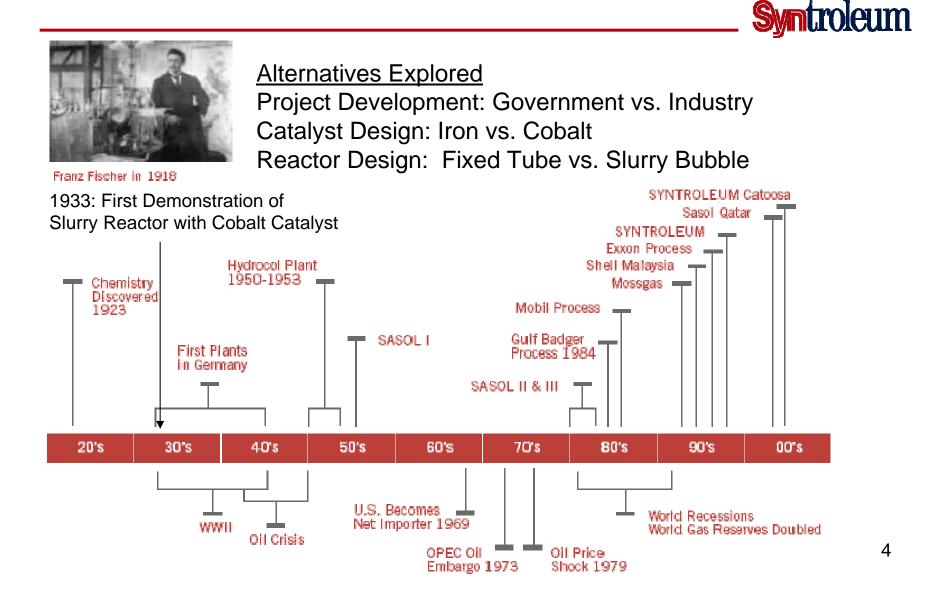


# First Successful B-52 Flight Test With Syntroleum FT Synthetic Jet Fuel



September 19, 2006

### Fischer-Tropsch: 80+ Years of History



# Fischer-Tropsch Technology: Moving Forward to Commercial Deployment

- Although FT chemistry has been known since 1923, the technology development has been a lengthy and expensive process for industry and governments
- Early development driven by politics not economics
  - Germany in WWII
  - South Africa during Apartheid Era
- Recent history shows improved economics due to engineering and scientific advances as well as global energy imbalances
- Commercial FT technology still has hurdles to overcome to be financable
  - "Everyone wants to be the first to build the second plant", Jack Holmes.
  - Needs high oil prices and relatively low feedstock cost
  - Long-term off-take contracts required for bank financing
  - Technology providers must have demonstrated know-how and successful operating experience and "process guarantees"
- Government strategic issues still important drivers for FT industry
  - Minimize the dependence on foreign oil
  - Utilize large domestic coal reserves, reduce transportation logistics
  - Enhance national security by dispersing domestic supply sources
  - Create jobs in the U.S.

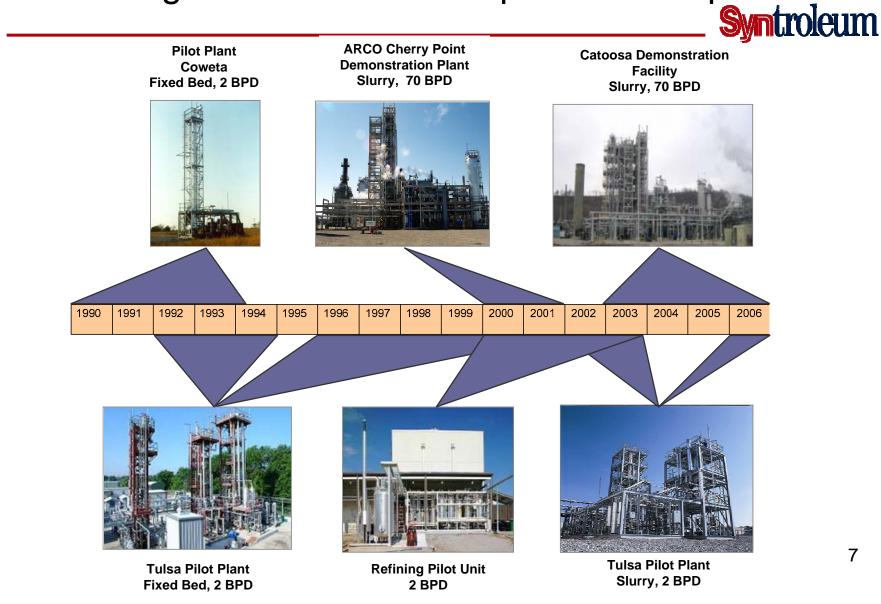
# Commercial FT Deployment: Success Factors for a Technology Provider

Technology....Patents....Know-How....Demonstration

- Substantial R&D Expenditures Over Long Period of Time\*
  - People
  - Facilities
  - Focused Programs

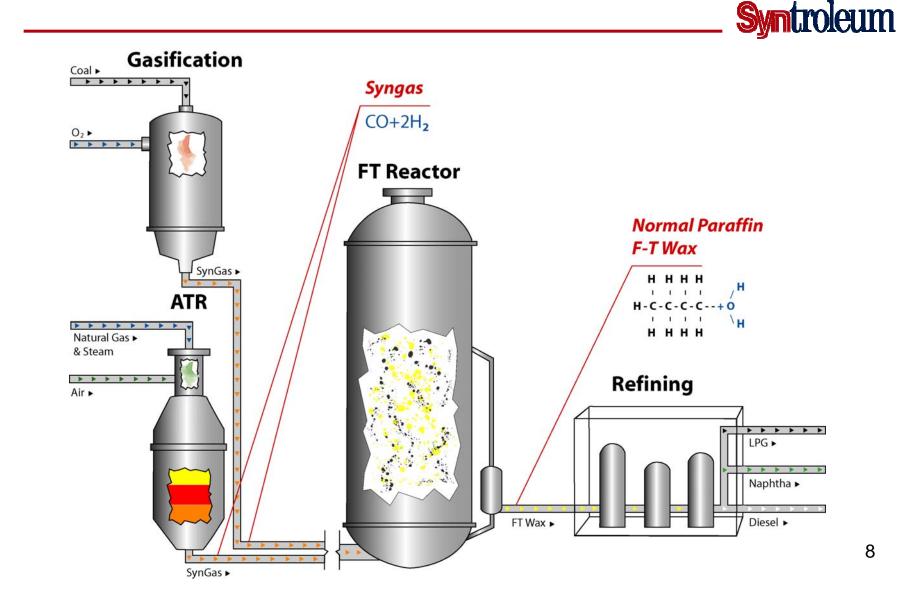
- \* Syntroleum has spent \$250+ million
- Significant Technical Facilities
  - Testing Laboratories
  - Pilot Plant
  - Scaleable Demonstration Plant
- Third-Party Validation of Process and Products
  - Process modeling, engineering, technology audits
  - Product quality, Demonstration both Lab and "Road-Test"

### Syntroleum Process Technology Demonstrated With Long-term Successful Operations Experience

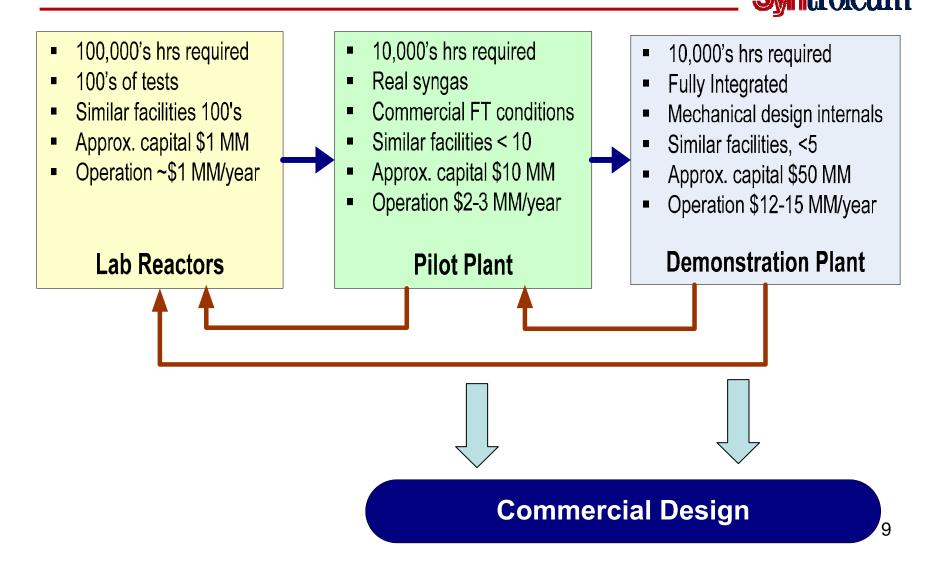


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Syntroleum F-T Reactor is Indifferent to Source of Syngas and Produces Same Ultra-Clean Fuels



### Fischer – Tropsch Development Facilities: What it Takes for Commercial Design



# Syntroleum FT Labs: 19 Bench Scale Reactors Tests Catalysts

#### Resources

- 11 CSTR (Continuous Stirred Tank Reactor) and 4 fixed beds, 4 fluid bed reactors
- Computer controlled operation Automated analytical
- Uses
  - Develop commercial catalyst formula
  - Establish procedures, ie activation, regeneration, start-up
  - Catalyst kinetics evaluation
  - Qualify commercial catalyst vendors
- Accomplishments
  - Over 1,000,000 hrs of run time
  - Tested over 1000 variations in catalyst formula
  - Individual runs in excess 6000 hours
  - Developed patented regeneration procedure



# Syntroleum Tulsa Pilot Plant: 2 barrels/day Tests Process Performance

#### Resources

- Nominal up to 3 BPD capacity
- Integrated syngas generation and 2-stage FT reactors
- Extensive (scaleable) syngas clean-up with state of the art analytical tools

#### Uses

- Smallest scale to operate FT slurry catalyst in a commercial environment
  - Real world syngas
  - Churn turbulent slurry operation
- Demonstrate long term catalyst activity maintenance

#### • Accomplishments

- 36,000 hrs of runtime
- Demonstrated both fixed bed and slurry bed catalyst systems
- Demonstrated low FT catalyst deactivation rates



# Syntroleum Catoosa Demonstration Plant: 70 barrels/day Proves Commercial Design

#### • Resources

- Fully integrated 70 BPD operation:
- 2 Slurry reactors
  - Internal/External filters
  - Multiple heat transfer coils
  - 2 different feed distributors
  - Catalyst regeneration system
- Uses
  - Produce products
  - Develop design basis for ATR and FT internals
- Accomplishments
  - Over 18,000 hrs of runtime
  - Over 500,000 gallons of FT products
  - Over 300,000 gallons of FT Fuels
  - Demonstrated ATR and FT reactor design principles
  - Detailed mechanical design of FT reactor underway



Only Fully Integrated FT Plant Operating in the United States

# FT Fuels are Ultra-Clean and Compatible with Existing Engines

Property	Current ASTM D975 Diesel	October 2006 EPA Diesel	Current E.UEN590 Diesel	Syntroleum FT Diesel
Sulfur (PPM)	500	15	50	0
Aromatics (%)	35	35	N⁄ A	о
Cetane Number	40	40	51	74+



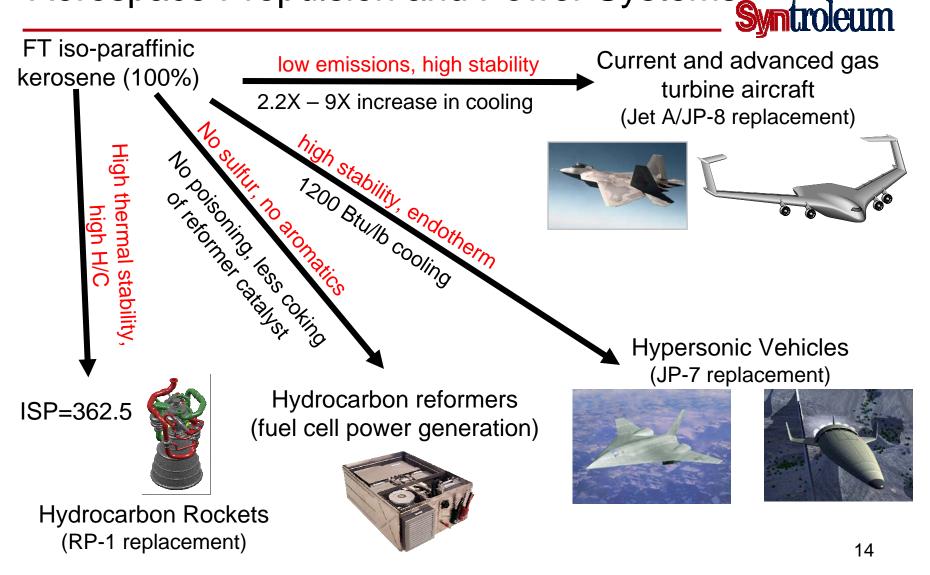
#### **Characteristics of FT Fuels**

- Non-detectable sulfur, aromatics, or metals
- High cetane number (74+)
- Colorless
- Very low toxicity
- Good to Excellent Biodegradable
- Immiscible with water (<0.1%)
- Compatible with existing fuel distribution infrastructure
- Producible from many raw materials
  - Natural Gas
  - Coal/Petroleum Coke
  - Biomass
  - Land Fill Waste

#### Syntroleum FT Diesel:

- Can be sold in existing markets
- Compatible with existing infrastructure (pipelines, storage terminals, retail pumps)
- No sulfur or aromatics
- Biodegradable and non-toxic
- Performs better than conventional diesel
- Valuable blending stock to meet new guidelines

### Syntroleum FT Fuels Demonstrated to Improve Aerospace Propulsion and Power Systems



Muzzell, Harrison, "An Emerging New Fuel—Fischer-Tropsch Fuels" DESC WWEC, Sept 29, 2004

# Syntroleum Fuels Delivered World-Wide With Documented High Quality and Performance

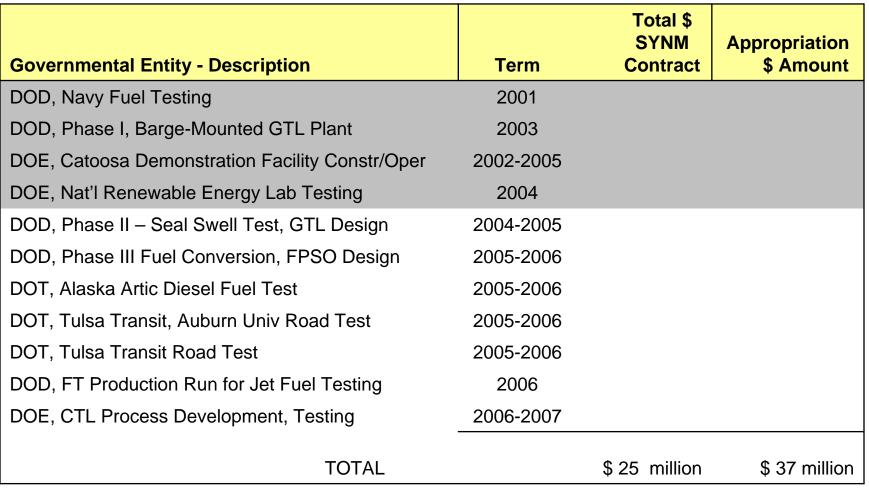
- Worldwide technical validation of Syntroleum fuel quality
  - Department of Defense
  - Department of Energy
  - Department of Transportation
  - DaimlerChrysler
  - Toyota
  - Syntroleum fuels road tested and flight tested
    - Washington DC Metro Buses
    - Denali National Park Vehicles
    - Pikes Peak Hill Climb Race
    - Tulsa Metro Transit
    - Military Vehicles (Single Battlefield Fuels)
    - Air Force Jet Engines, B-52 Flight Tests

- Volkswagen
- Japan Automotive Research Institute
- Southwest Research Institute
- MIT, University of Alaska, UWV

# Delivery of Syntroleum Fuels Enables Commercial Deployment of FT

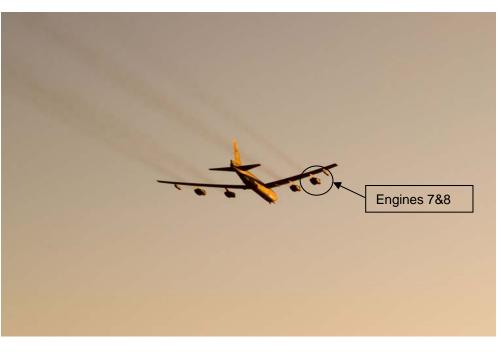
Vol (gal) YEAR **CUSTOMER** 1999 200 Dodge "Power Wagon" Advanced Concept Truck S-5 Office of Naval Research (ONR) 2000 100 2001 ~100 SL-2, 3, 4, 7 Base Oils to Auto Industry 2002 S-2 diesel and FC-2 to 3<sup>rd</sup> party 550 2002 1000 S-5 to TACOM S-1 Arctic to Denali NP, Univ. of AK 2004 22,600 76,600 2004 S-2 to Denali NP, MIT, AVL, WMATA, TTA 2004 10,300 S-8 to DOD 2005 4.600 S-8 to WPAFB 2005 21,000 S-2 to 3<sup>rd</sup> Party 100,000 2006 S-8 to Air Force (Edwards, Tinker, WP), Patuxent NAS 2006 6,000 S-2 to Edwards AFB

## Long Standing Successful Collaboration with U.S. Government



Syntroleum

### B-52 Flight Test Using Syntroleum S-8



B-52 Flight Test - Edwards Air Force Base September 19, 2006  Landmark achievement for DOD and Syntroleum synthetic fuels

Syntroleum

- Two engines (7&8) used a 50-50 blend of JP-8 and Syntroleum synthetic jet fuel S-8
- Result of Syntroleum's long collaboration with and support from the DOE, the DOD, and other stakeholders.
- B-52 flight test with all engines running on 50-50 blend of JP-8 and S-8 scheduled for later this year
- Jet engines cold start testing scheduled for the near future.

# Commercial Deployment of FT Technology Where Do We Go From Here

- Syntroleum has made significant investments over 20 years and we are ready to help bring FT to commercial reality in the US...projects being developed
- Syntroleum believes FT fuels from coal are a viable means to significantly diminish U.S. dependence on foreign oil
- We congratulate the DOE and DOD in assuming their leadership roles that are helping to enable the FT industry to emerge in the U.S.
- The industry cannot afford to have an early failure...we in industry must do our part to assure FT technology is delivered successfully
- We hope that the momentum created by the DOD FT fuels certification program will continue...leading to bankable long term off-take agreements
- Additional government economic incentives for FT Jet will likely be needed in the short run to help launch the industry producing military fuels
- Working together, industry and government will assure that the strategic FT fuel needs of the U.S. will be met timely and economically





### Syntroleum Synthetic Fuels

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