

# The Integrated Energy Network – The Transition Towards Greater Electrification

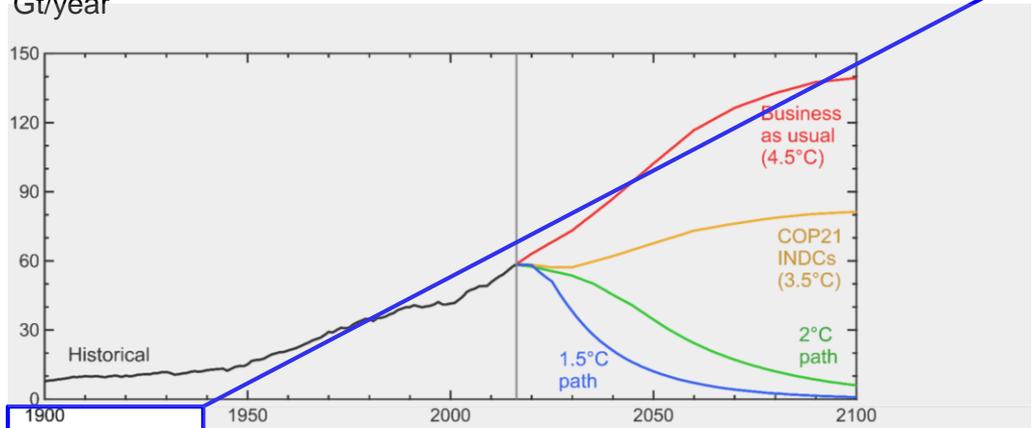
Francis O' Sullivan

October 5<sup>th</sup>, 2017

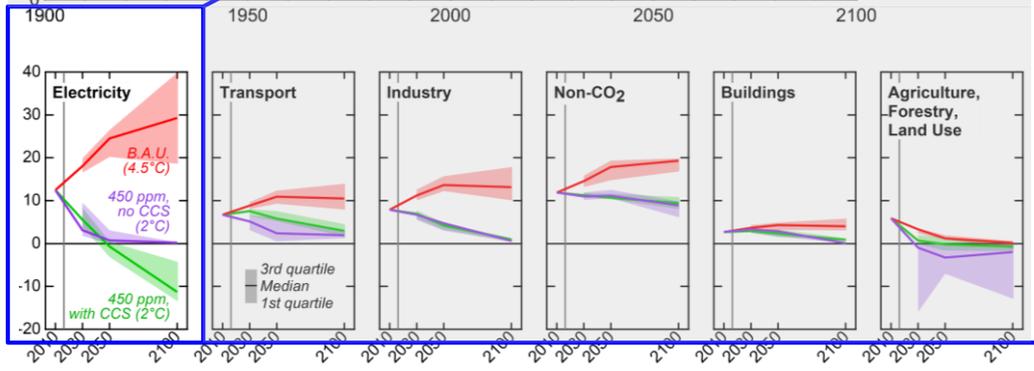
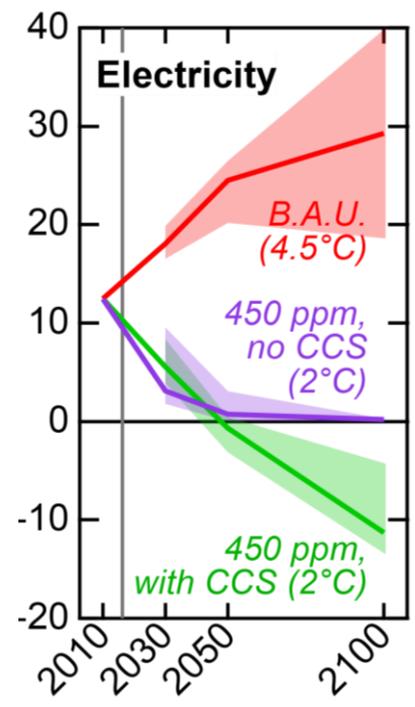


# Today's energy system is facing many challenges, and addressing climate change is one of the most significant

**Total global CO<sub>2</sub>(eq) emissions**  
Gt/year



**CO<sub>2</sub>(eq) emissions**  
Gt/year



# Coupled with Decarbonization, two other salient forces are beginning to reshape electricity service delivery: Decentralization, and Digitization

## Decentralization

### The Power System Value Chain



#### Large-scale generation

- Rapid growth in the deployment of renewables
- Changing operating needs as the generation mix evolves
- New dynamics in wholesale market conditions
- The need to optimize asset utilization in order to remain competitive

#### The grid

- Manage the integration of renewables and optimized asset utilization
- Optimize performance and reduction of losses
- Improved service reliability and added resiliency
- Optimized integration of DER assets

#### The prosumer paradigm

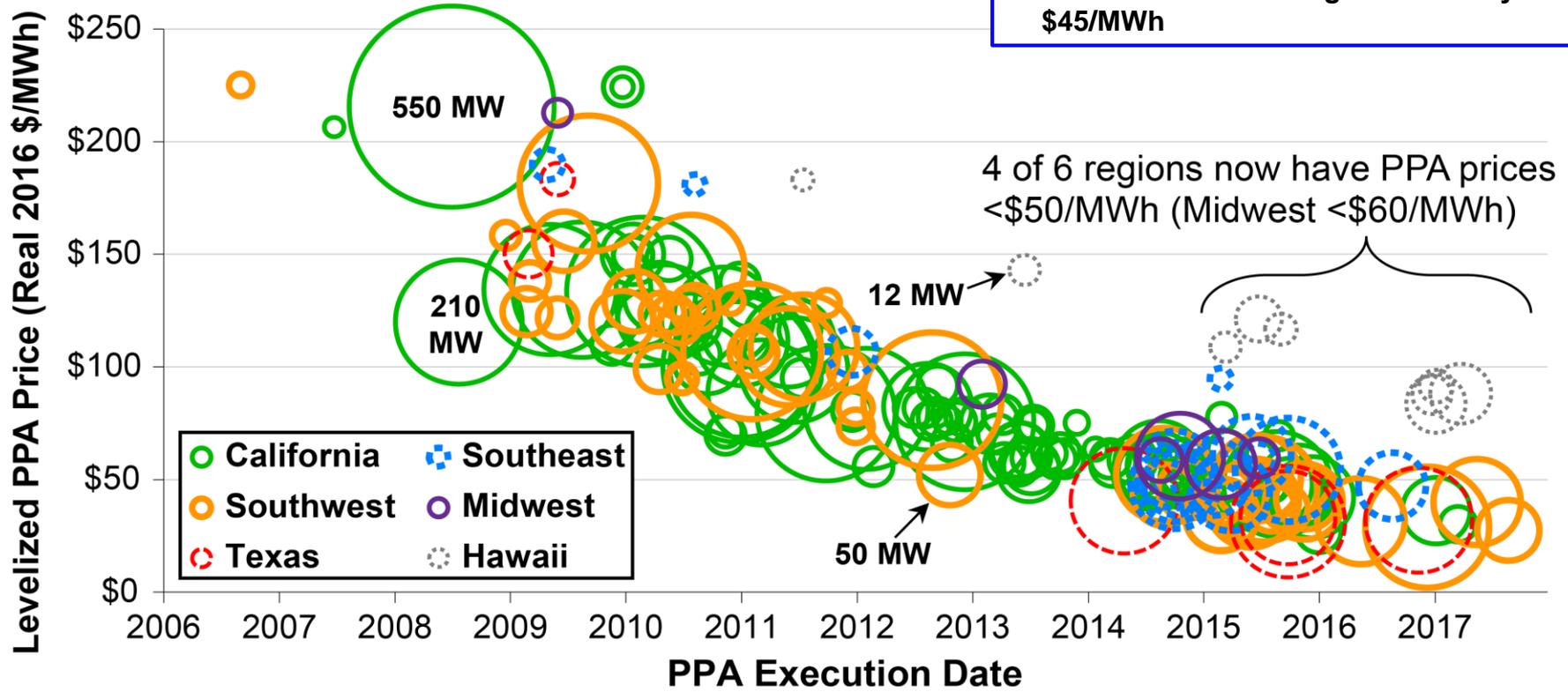
- Expanding consumer interest in DER assets
- Energy usage analytics and value capture from demand management
- Supporting electrification of transport

Decarbonization

Digitization

# The competitiveness of utility-scale PV has improved dramatically over the past five year with PPA prices falling by 70% or more

**U.S. Utility-scale solar PPA prices evolution since 2006**  
\$/MWh



- NV Power signed a utility-scale solar PPA in August '16 for \$34/MWh
- Tucson Electric signed a 100MW solar + 30MW/120MWh storage PPA in May '16 for \$45/MWh

4 of 6 regions now have PPA prices <\$50/MWh (Midwest <\$60/MWh)

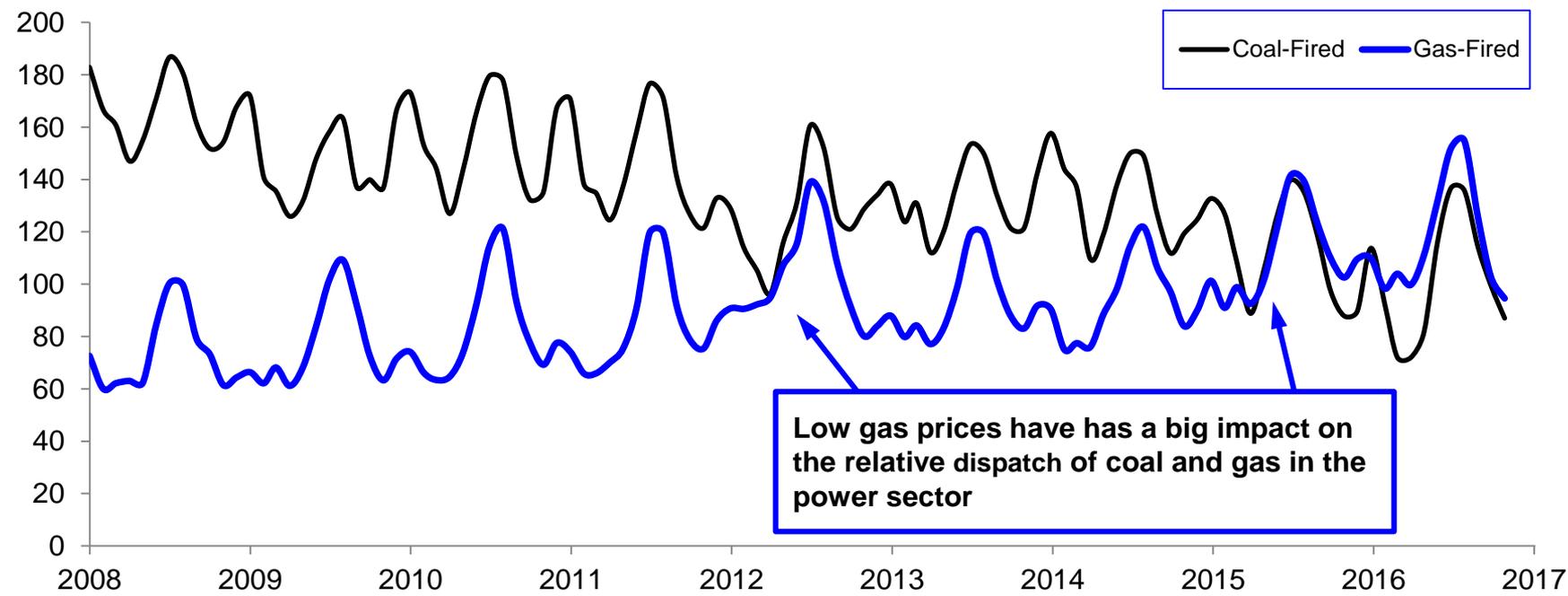
- California
- Southwest
- Texas
- Southeast
- Midwest
- Hawaii

Sources: Bloomberg NEF, "U.S. PPA Market Outlook." 07/08/15. GTM/SEIA, "US DOE SMI Reporting"

# Abundant low cost gas is driving large-scale displacement of coal-fired generation in the US... and also aiding gas in other sectors

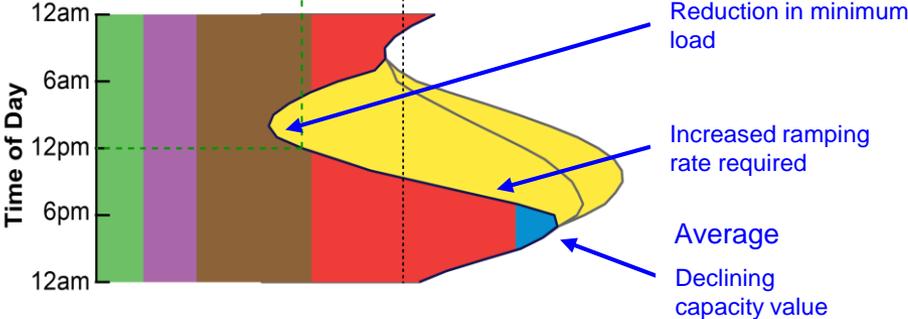
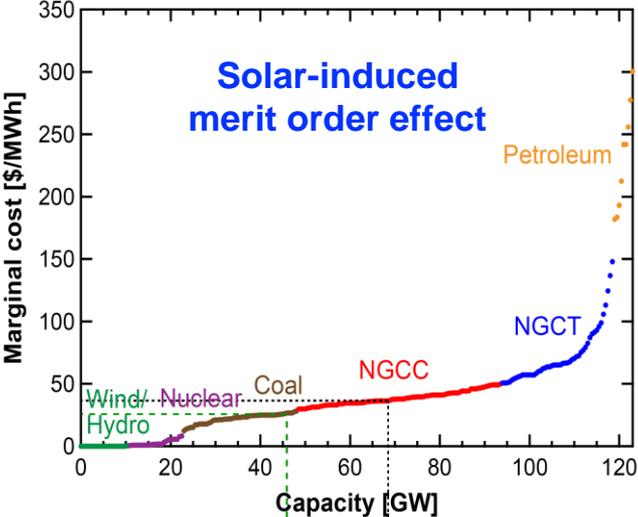
Comparison of coal and gas-fired power generation levels in the U.S. since January 2008

TWhrs

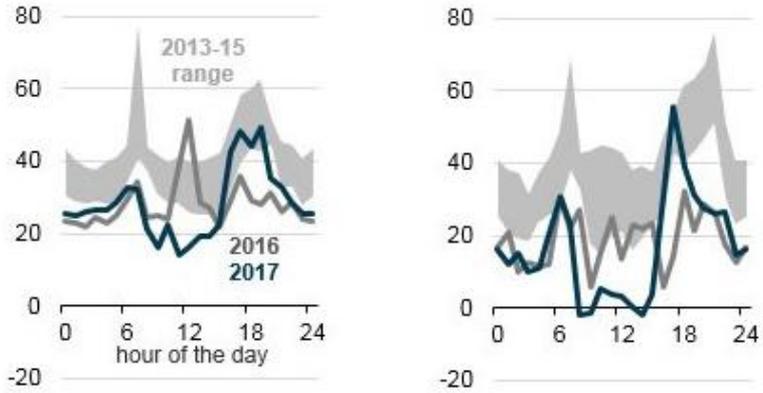


Source: F. O'Sullivan, United States Energy Information Administration

# Falling natural gas and renewables prices are helping to reduce the energy costs of electricity provision but other issues are beginning to emerge



CAISO average hourly real-time prices \$/MWh



January March

**During May 2017, 8% of the hours in CAISO had negative prices**

Source: CAISO, U.S. Energy Information Administration, Energy & Environmental Economic

# Beyond merit order issues, the operation of a more renewables heavy systems demand that the grid be more flexible

**Transmission capacity**



**Flexible dispatchable generation**



**Energy storage**

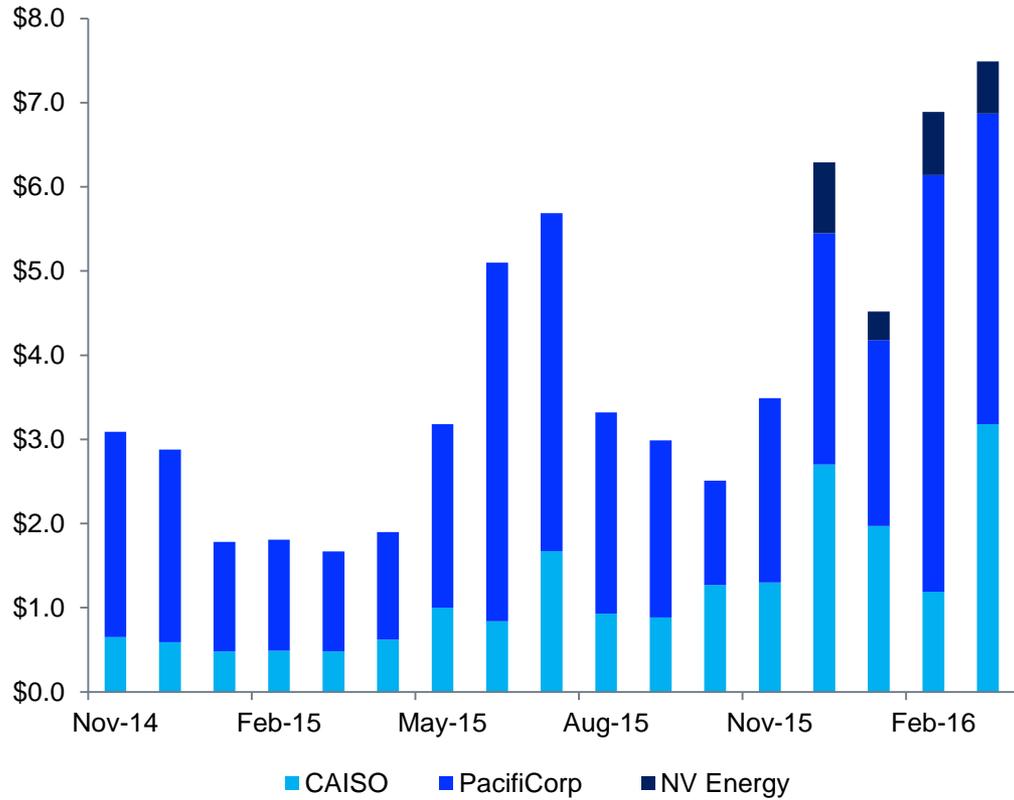


**Active demand management**



# Thoughtful market reform will be important in enabling electricity be competitive in any transition towards greater electrification

**Cost savings arising from EIM integration**  
\$ Millions



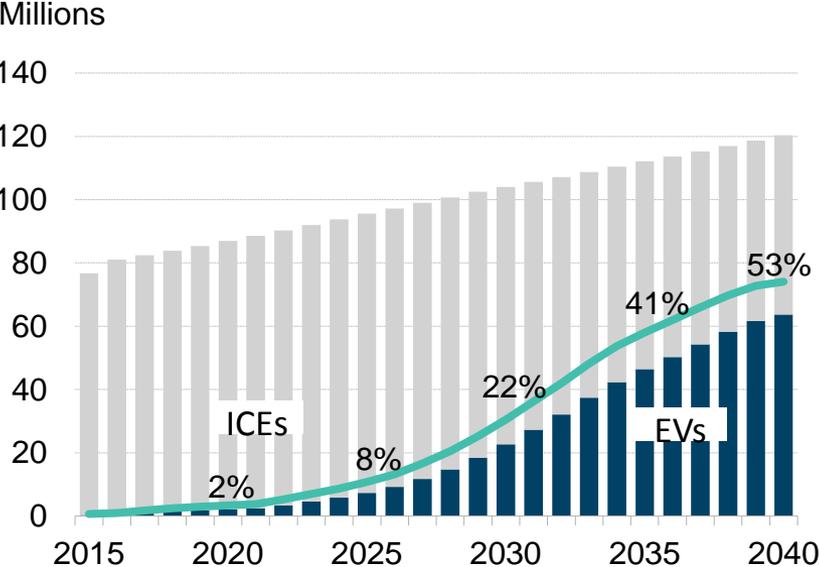
## The Energy Imbalance Market – A first step towards greater market integration in the Western U.S.

- CAISO’s development of the EIM is aiding the optimization of the real-time dispatch and reducing costs appreciably
  - Estimated \$120M in real-time dispatch savings since November ’14
- Aiding California in meeting its renewable energy targets by reducing renewables curtailment
  - Reduced Q4 ’16 CA renewables curtailment by 24GWhs
- Acting as a stepping stone to much greater western integration in a manner designed to best integrate high levels of variable resources

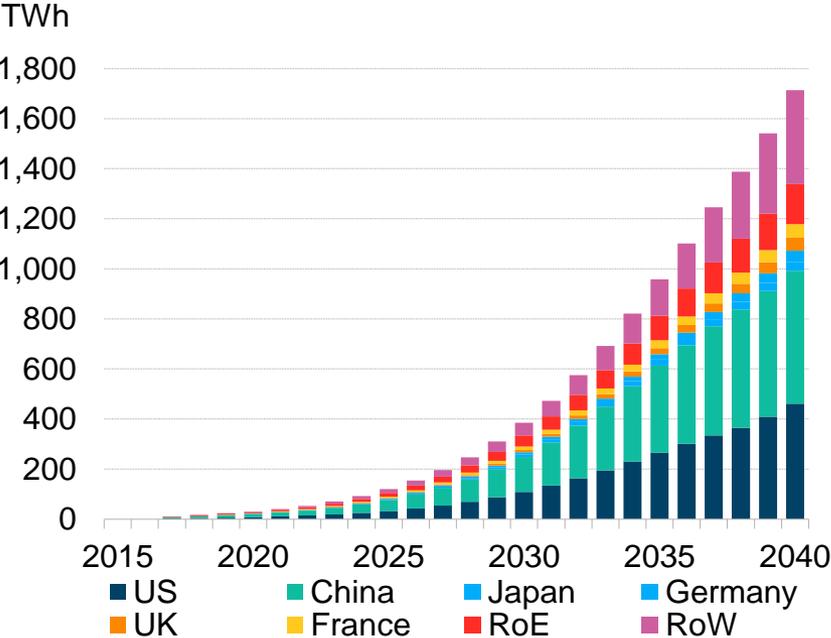
Source: MIT Analysis, CAISO, F. O’Sullivan

# We are now witnessing the nascent steps towards the large-scale electrification of mobility

## Global light duty vehicle sales



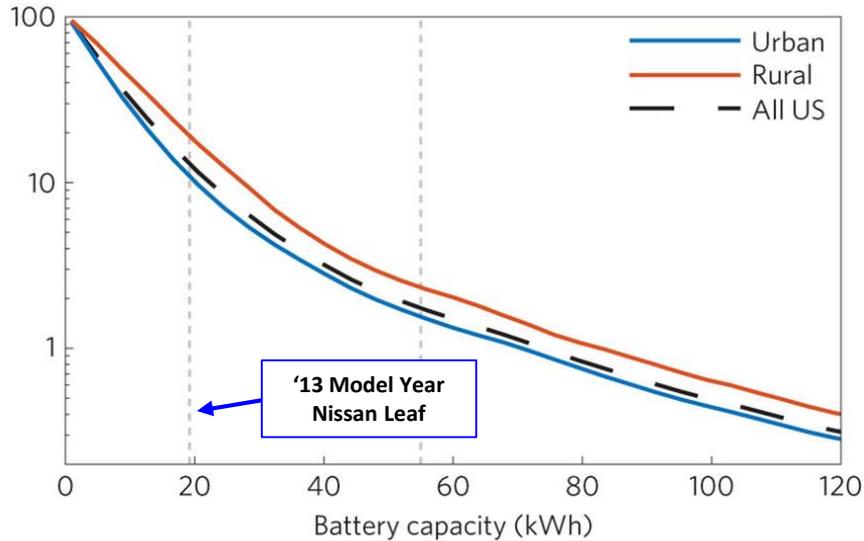
## EV electricity demand



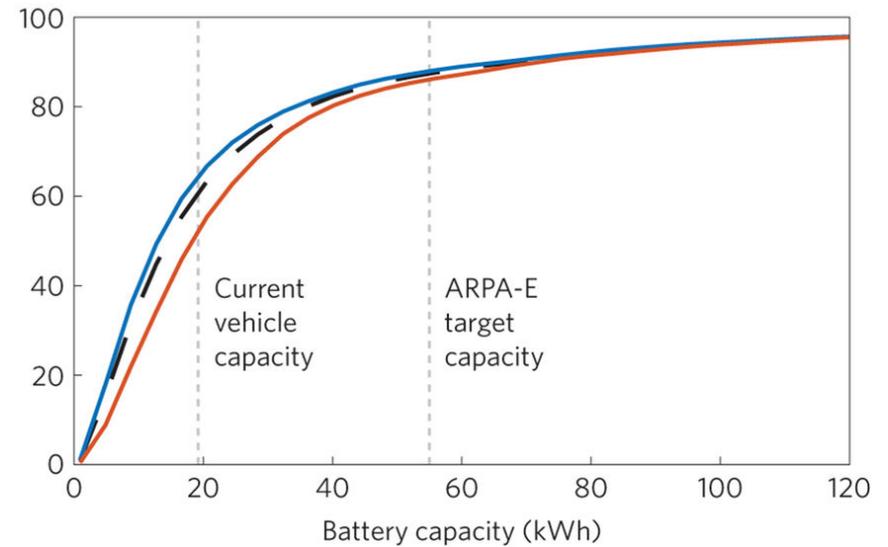
Source: Bloomberg NEF

# Today's EV technology is approaching the performance level needed to deliver mobility services for the majority in major markets

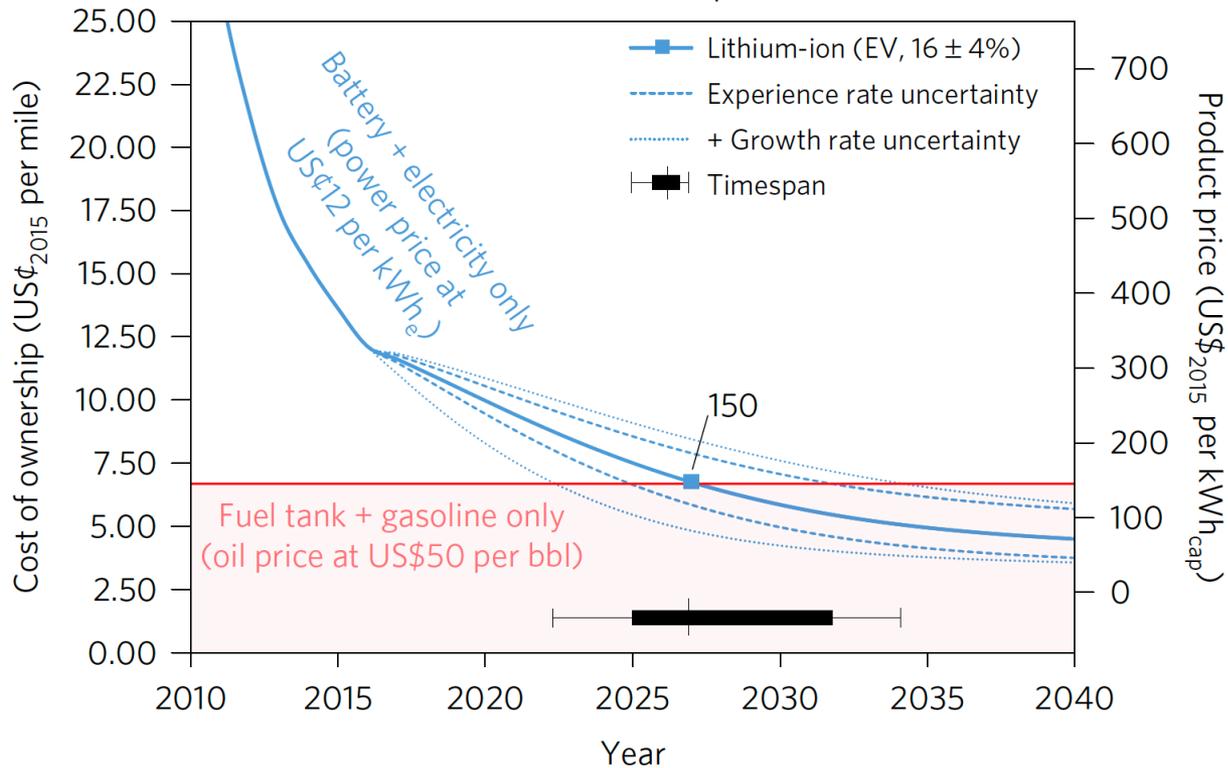
**Daily vehicle adoption potential vs. battery capacity**  
Percentage of all personal LDV trips in U.S.



**Gasoline displacement potential vs. battery capacity**  
Percentage of personal LDV gasoline usage in U.S.

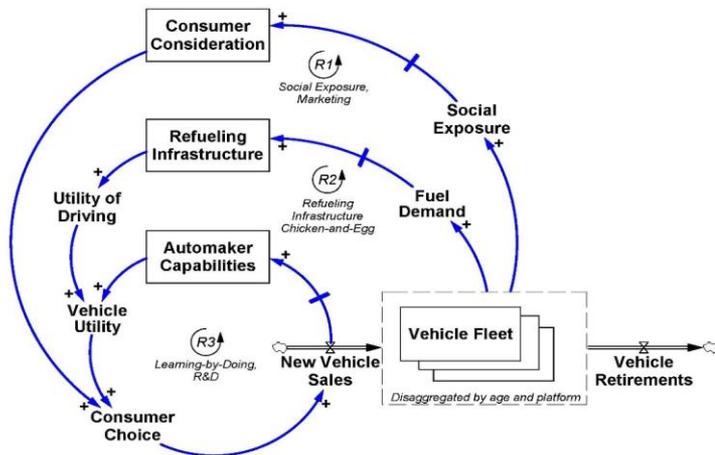


# The current trajectory for battery costs points to EV cost of ownership approaching gasoline within the next five years

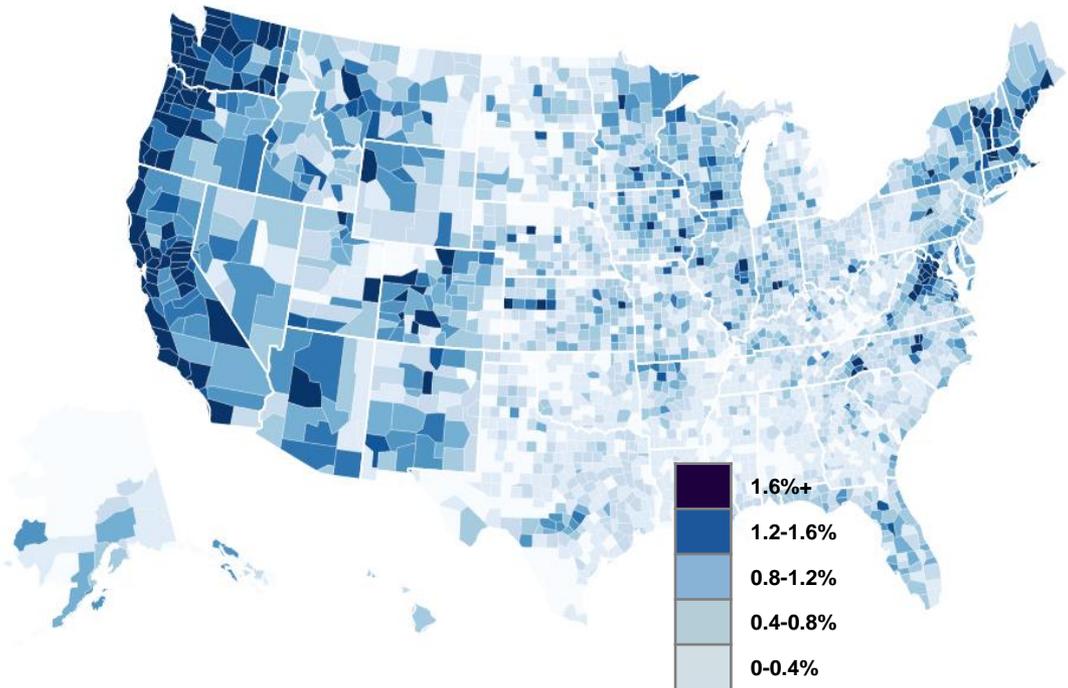


# EV cost competitiveness is necessary but not sufficient... Behavioral economics will play a major role in shaping how the technology diffuses into the market

## System dynamics model of AVF adoption



Spatial variation in adoption levels of hybrid and EV vehicles  
Percent of new vehicle sales



## Some conclusions